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16 Terry T. Hurley, RPR and a Notary Public	No. 10069
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1	1 STEPHANIE BURCH,
2 <u>APPEARANCES</u>	
3 On Behalf of Special Investigatory Committee	2 having been produced, testified as follows:
• on Benan or Special Investigatory committee	3 EXAMINATION
4 E. LANNY RUSSELL, ESQUIRE	4 BY MR. RUSSELL:
KEVIN BLODGETT, ESQUIRE	5 Q Good morning, Ms. Burch.
5 Smith Hulsey & Busey	6 A Good morning.
One Independent Drive, Suite 3300 6 Jacksonville, Florida 32202	7 Q I'm Lanny Russell, and I intend to ask you
540000000000000000000000000000000000000	8 questions today in this interview about the events
7	
On Behalf of Stephanie Burch	9 surrounding the sale of potential sale of
8 WADDEN W LINDSEY ESCUIDE	10 Jacksonville Electric Authority, JEA.
WARREN W. LINDSEY, ESQUIRE 9 Lindsey & Ferry, P.A.	11 Would you state your full name for the record.
1150 Louisiana Avenue, Suite 2	12 A Stephanie Lynn Burch.
10 Winter Park, Florida 32789	13 MR. RUSSELL: Let's go ahead and mark
	14 (Off the record.)
11	15 (Exhibit No. 1 was marked for identification.)
12	,
13	16 Q And, Ms. Burch, you're employed by the City of
14	17 Jacksonville?
15	18 A Correct.
16	19 Q And what is your position?
17 18	20 A Deputy Chief Administrative Officer.
19	21 Q And how many years have you been employed by
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21	
22	23 A Just over four.
23 24	24 Q Prior to being employed by the City of
25	25 Jacksonville where did you work?

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5 7 1 1 negotiator for JEA in connection with the ITN, which I was in private practice for a little while 2 2 before I started with the City. Prior to that I worked is the invitation to negotiate process. 3 for the Florida Department of Transportation for five 3 (Exhibit No. 2 was marked for identification.) 4 4 years. Prior to that I was in private practice. How did you learn about your appointment as a 5 5 Private practice. You mean the practice of negotiator for that process? 6 law? 6 Brian Hughes brought me in his office. This is 7 7 Α Yes. dated the 22nd. I spoke with him on the 21st, where he 8 Okay. And you graduated from law school in 8 asked me if I was willing to participate on a Q 9 9 what year? negotiation team. 10 10 Q You've said Mr. Hughes called you into his Α December 2005. office. 11 Did you talk with anybody other than 11 a 12 12 Mr. Lindsey about this interview today? Is your physical office in close proximity to 13 13 The only person was Brian Hughes and my Mr. Hughes' office? 14 assistant, some other staff in the mayor's office, just 14 Α Yes. 15 15 to let them know that I would be out of the office most Q Are they adjacent to each other? 16 16 of today. There is an office in between our two offices, 17 17 Q Okay. There was no discussion of what you so I would not say adjacent, but they're still very 18 18 close. expected to be the substance of this deposition with 19 those persons, and no guidance from any of those persons 19 Just on average, how often would you visit with 20 about what you should say at today's deposition? 20 Mr. -- physically visit with Mr. Brian(sic) on a -- in a 21 21 Α No. day of work? 22 22 Q Interview. Forgive me. Α It depends on the day, but multiple times a 23 23 Did you go actually read anything? Did you go day. back and look at any old documents in connection with 24 24 Q Frequently would be a fair statement? 25 this interview? 25 Α Hedquist & Associates Reporters, Inc. Hedquist & Associates Reporters, Inc. 1 1 The only thing was the text messages and the Okay. And you also, in addition to personal 2 phone records that we provided. visits, you communicate by phone and e-mail and other 3 3 methods? Okay. If you'll look at what's in front of you 4 and marked as Exhibit 1, that's a letter dated May 6, 4 Α 5 2020. It's to you from Brian Hughes, who is the Chief 5 Do you know who made you available to the JEA, 6 Administrative Officer. That's his title on the letter. 6 made the decision that you would be made available to 7 7 Do you recall receiving this letter? the JEA to participate in the ITN process? 8 Α 8 What Brian told me is the mayor offered for JEA 9 And it's because of this letter that you've 9 to be able to use City employees to participate on the 10 chosen to appear at today's interview? 10 negotiation team. So then it was up to Brian to 11 11 Α Yes. determine who the best people would be. 12 12 MR. RUSSELL: Anything further you want about I think you said it would have been on 13 that? 13 November 20, 2019, that you and Brian spoke about this 14 MR. LINDSEY: No. Just that she's here not 14 appointment? 15 15 voluntarily, but she's here because she was ordered MR. LINDSEY: Mr. Hughes. 16 to be here based upon the assurances that were in 16 The 21st. Α 17 17 the letter about Garrett and everything. Q 21st. The day before the announcement? 18 MR. RUSSELL: Good. 18 19 19 21st. On the 21st when you and Mr. Hughes Q If you'll look --20 MR. RUSSELL: Hand that document, if you will, 20 spoke do you recall anything further you talked about in 21 21 to the court reporter, and she will put a connection with this appointment? 22 22 professional sticker on it. The only thing /UPB we -- he brought me up to 23 And the next document that will become 23 speed on the ethics issues and why he was asking me to 24 Exhibit 2 is an announcement of your appointment, I 24 participate, because up until that time I didn't really 25 25 think it's at the end of the first paragraph, as a pay attention. Hedguist & Associates Reporters, Inc. Hedguist & Associates Reporters, Inc.

So he brought me up to speed on Carla Miller's determination with the prior negotiation teams and how she had turned over the issue, what she felt was a conflict of interest for the negotiation team. She had turned over that issue to the State Ethics Commission, who apparently said that they would not be able to meet on it until January.

JEA was interested in continuing to move forward with the ITN, so they requested to be able to use City employees.

Q Okay. Did you recall having any questions of Mr. Hughes about what your responsibilities in this matter would be?

A My only question was timing. I just -- you know, as with any project, I wanted to know what the timeline looked like, because I knew that I would have to pretty much clear my calendar for all of the meetings that would take place. So I just asked him what the timeline would look like.

Q Okay. Can you recall what the timeline you were -- was explained to you as to what the timeline would look like?

A Yes. He said that if we could -- we, the negotiation team, could get something to City Council sometime in February, that's what he thought was Hedquist & Associates Reporters, Inc.

Q After this initial meeting with Mr. Hughes on November 21, 2019, did you have any further discussions with him about what was occurring in the ITN process?

A As far as what was occurring in the ITN
process, nothing outside of scheduling, letting him know
when I needed to be out of the office, when I would be
back in the office, my travel schedule for when we went
to Atlanta, things like that.

Q Okay. And during the ITN process, outside of notice and scheduled meetings, did you have communications with anybody about the ITN process that you can recall?

A No.

Q Other than administrative or scheduling.

A Correct. Other than that, no.

Q No substantive discussions?

A No.

Q All right.

A There was one set of phone calls, which I'm sure we'll get to with Kevin, where -- there was a set of phone calls one evening where Aaron Zahn had called to ask about some attendees in some of the meetings, and

23 I reached out to Brian about that.

24 So outside of that, no, no other discussions.

25 It's on November 25th.

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feasible.

Q And at that point in time was the process discussed in terms of their would be meetings with bidders and meetings with the negotiation team, further meetings with bidders, review of documents and reports from analysts? Were those kind of details discussed?

A No.

Q Eventually did you ever see for this process, which basically for you started on November 21st and ended sometime shortly before Christmas in December, did you ever see anything that looked like a schedule of the events that would occur?

A So the only thing where a schedule may have been included was, from what I can remember, I sat down with Melissa Dykes at some point where she walked me through a document called the CIP. It's C-I-P.

17 I could not tell you what it stands for. I18 don't remember the acronym.

Q What was the acronym again?

A CIP. She called it the CIP. It's the C-I-P.

And I believe there was a schedule -- there potentiallywas a schedule in there that we looked at.

Q Okay. Were any specific bidders discussed at your meeting with Mr. Hughes?

A No.

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(Discussion off the record.)

Q Did you, in the ITN process, meet separately3 with the other two negotiators?

A Outside of scheduling, no, because I had to discuss with them the travel plans for Atlanta, and whatnot. But outside of that, no.

Q So you -- and let's make sure we know who they are so the record is clear. They were Randall Barnes, and they were Robin Smith, and they were you, Stephanie Burch, were pointed as the negotiators. And you three never -- a noticed meeting, just at the meeting or negotiation session did you three ever meet together and

13 talk about what you were going to decide?

A No. No, not outside of a meeting.

Q When you left your meeting with Brian Hughes on11/22/2019 did you have the understanding that it was

17 the responsibility of -- you three negotiators who I

just identified -- to make a decision of what bids wouldbe recommended to the JEA board's consideration?

A No. And to clarify the record, the meeting wason the 21st. I believe you just said the 22nd.

Q Oh, I did that. I know it was the 21st.

23 Sorry.

The meeting on the 21st. Did you leave thatmeeting with an understanding that it was your -- you

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three, you, Robin Smith, and Randall Barnes, it was yourresponsibility and duty for you to make the decision asto what bids would be submitted to the JEA board?

4 A Yes. Our instruction was to find the best5 value for the City of Jacksonville.

Q In the ITN process did you separately meet with7 what I've heard referred to as SME's?

8 A SME's.

9 Q SME's. Okay.

10 A Yes.

11 Q Did you separately meet with those persons?

12 A Yes

13 Q Do you recall specifically any of those

14 meetings?

A Well, one specifically was with Melissa Dykes,
which I had already referred to, where she walked me
through the CIP. We talked about the Plant Vogtle
agreement. I also had two to three separate meetings
with Aaron Zahn as a SME, and there may -- there may
have been others. I may have had a couple meetings with
Lynne Rhode as a SME. But outside of that, really

22 everything else was, you know, with a strategy session23 or a negotiation session with the team.

24 Q Okay. SME means subject matter

Q Okay. SME means subject matter expert?A Correct.

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Q And each of the subject matter experts you just identified were members of the senior management team of JEA?

4 A Correct.

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Q And you mentioned your meeting with Melissa
Dykes and said that she explained the process to you, is
what I understood her to talk to you about.

8 A The process?

10 A We -- we probably did a little bit, but11 never -- I don't know that we really got in-depth with

12 anything on the process.

Q Did you and Ms. Dykes discuss your evaluation of any of the bids that had been submitted?

A Not that I can recall specifically, because all of those conversations really took place in a strategy session where the advisors walked us through.

It was really written up like an executive summary of the different revised replies that had come in. I think it was early December when those came in.

Q And in the strategy session that occurred in
early December, did you express any opinion that you had
then developed of the quality of any particular bids
that had been received?

A I mean, I think at that time it was pretty

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1 clear, you know, with the values that were submitted.

2 There were certainly two to three that were, you know,

3 at the top, if you will. There were a couple in the

4 middle, and then there were a couple at the bottom,

5 which is to be expected with a procurement like that.

Q Okay. And do you recall who the two or threewere that were at the top in your evaluation at that

8 time?

13

9 A I want to say Duke Energy was pretty close top,

10 NextEra. I think Emera was pretty close to the top.

11 Q Do you recall expressing an opinion that

12 NextEra was actually the highest and best bid that had

13 been received?

14 A Sure, because -- let me clarify.

15 Q Sure.

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A I don't know about highest and best, because

17 there was still a lot of negotiation to take place, but

18 they certainly had the highest bid.

Q And do you recall who was the second?

20 A I believe it was Duke.

21 Q Duke. I'll wait until get to those.

In connection with your role as a negotiator in

 ${f 23}$ this process, what instructions were you given about how

24 to perform that role?

A I would say there were instructions from time Hedquist & Associates Reporters, Inc.

1 to time from the procurement folks about we need to

2 discuss this today at the strategy session, whether it

3 was schedule, it was, you know, how to -- how to conduct

was scriedule, it was, you know, now to -- now to conduct

4 different meetings with the proposers.

But typically it was something where they came
to me and said, hey, we've got questions about a certain
topic. We need the negotiation team to discuss it. And
so I would bring that up in the strategy session to
discuss it.

10 Q Okay. And more specifically what I was asking11 for, were you given criteria by which the bids should be12 evaluated?

13 A Outside what was in the ITN, no, because there14 was specific criteria in the ITN.

Q And in the ITN did it specify how those criteria were to be evaluated? I know it had a number of items, like how it dealt with Plant Vogtle or community benefit.

Were you told how those criteria were to be used in developing a ranking in the ITN?

A No. I don't know that we ever got to that point, to be honest, because, you know, we received revised replies early in December, and then there was supposed to be another round of revised replies in January sometime, but we never got to that one.

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1 You just answered the exact question I had 2 written down next. Thank you. That doesn't happen very 3 often.

So at the time -- and I asked that question too.

Did you have an understanding of how many bids the negotiators would recommend to the JEA board for consideration?

My understanding from my experience was that there would be one. I don't know how we could do it any other way. So that was my understanding.

Was there any discussion amongst the negotiators, the SME's, or the consultants for the process, about how many bids should be submitted?

So, yes, we did have a discussion in a strategy session. It was after the mayor had commented in the press about how he wanted several bidders to be proposed to the JEA board.

19 So we discussed that story, I guess you could 20 call it. We discussed the story in a strategy session, 21 and talked quite a bit about how we would be able to do 22 that, because it was -- I felt it would be pretty 23 difficult to try to choose, you know, two or three to 24 try to provide to the board.

25 So make sure I understand. After the mayor's Hedquist & Associates Reporters, Inc.

The CPI -- CIP -- I get initials backwards

2 sometimes -- tell us what that was.

It was -- like I said, I don't remember what the acronym stands for, but it was a document that just kind of laid out -- from what I remember, it was really about the business operations of JEA.

Because I had this conversation with Melissa early on where she was meeting to explain a lot of things to me, you know, as far as how the utility operates, the difference between the electric side, the water and sewer side, and all that kind of stuff.

12 It was more of a -- kind of in-the-weeds 13 conversation about business operations.

14 The copy of the CIP that you obtained, do you 15 recall how you obtained it?

It was me looking at it on Melissa's tablet.

Okay. And was Melissa's tablet being used to look at a database that was referred to, I think, as the data room where different materials had been electronically stored for the access of people on the negotiation team?

I don't know where Melissa accessed it from.

23 All I know is it was on her tablet, and I -- that's

24 where I looked at it.

> Q Okay. So you read it on her tablet. You never Hedquist & Associates Reporters, Inc.

letter, if I can remember the date, mid December, late

2 December --

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Α I think it was the 12th.

4 12th, in which he suggested a top tier of 5 bidders be given to the JEA board for consideration, the 6 group talked about complying with that request?

Talked about whether we could comply with the request, yes.

And was a decision made of whether you could comply, or was it open still?

I don't remember whether we made a decision. I think it was still open, because there still was a lot of work to do in the process. So I don't know that we ever came to a conclusion.

14 15 Okay. Going back to your meeting with Mr. 16 Hughes about the time of your appointment on November 17 21st, did Mr. Hughes tell you that the State Ethics

18 Commission had not yet issued an opinion on the 19 objection that Carla Miller had raised concerning the

20 ethics of JEA employees participating in the process,

21 the INT -- ITN?

22 ITN. Mr. Hughes just stated that the Ethics 23 Commission had told someone, I don't know who, but that

24 the Ethics Commission had stated they would not be able

25 to meet on it until sometime in January.

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1 took a copy of it?

> 2 I never took a copy of it.

3 And I think this occurred consistently

4 throughout the ITN process, that if there was an event,

5 if it was a bidder session, if you had been passed out

6 materials, those materials were taken back from you at

7 the end of the session?

Α Correct.

9 And if you had taken notes, those notes were

10 taken back from you at the end of the session? 11

Δ Correct

12 And do you know what's happened to those

13 materials that were taken back, and your notes?

Α No.

15 Q And the same thing would be true if it was a 16 strategy session amongst the negotiators, if you 17 received a document, that document would be taken back

18 from you at the end of the session?

Α Yes.

20 And if you happened to take notes during those 21 session, negotiator strategy sessions, those notes would

22 be taken back from you?

23 Α Yes.

24 Q Do you know why that was?

> It's a pretty typical practice in a procurement Hedguist & Associates Reporters, Inc.

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- 1 like that.
- 2 That information -- would that information have O
- 3 been useful to you when it came time to make a decision
- 4 about bids, particularly your own notes?
- 5 Potentially.
- 6 Do you recall -- and I think the date is
- 7 December 4, 2019 -- that calls were made to the bidders
- 8 about the bids that they had submitted?
- 9 Α Yes.
- 10 Q Okay. And tell me about the process of those
- 11 calls to the bidders. How did that occur?
- 12 We were attempting to figure out the schedule
- 13 for the management presentations in Atlanta. We were
- 14 trying to figure out a way where we could weed out some
- 15 of the bidders who, you know, maybe were kind of
- 16 questioning whether they really needed to travel for the
- 17 meetings, because we knew that people would be coming
- 18
- from all over the world for the meetings, and they bring
- 19 big teams of people with them.
- 20 So we knew, you know, it's a lot of dollars for
- 21 them to make all the travel arrangements, so we were
- 22 trying to figure out whether there was a way we could
- 23 weed proposers out, or if they would weed themselves out
- 24 of the process. So we had several calls with the
- 25 proposers that week.

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- 22
- At that time I believe there were still eight
- 2 bidders that were perceived to be participating in the
- 3 process?

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- I remember nine, but maybe there were only Α
- 5 eight. I don't -- I dont' remember.
- 6 Something in that range.
 - And in these calls that were made to the eight
- 8 or nine bidders, was the entire negotiation team present
- 9 for those calls?
 - Α As far as I remember.
- 11 Q Okay. And were there two people -- were you
- 12 designated to be one of the speakers on the phone?
- 13 Yes, because the procurement folks had asked us
- 14 at one point to nominate a lead negotiator.
- 15 And who are you talking about when you refer to
- 16 as the procurement folk?
- 17 Α John McCarthy and Jenny McCollum.
- 18 Besides you -- I'm going to massacre his
- 19 name -- was there a gentleman named Giardinelli also
- 20 appointed to speak on the phone?
- 21 He was one of the advisors, yes. Α
- 22 Q Was he one?
- 23 I don't know if Giardinelli was his -- it
- 24 started with a G, but anyway.
- 25 I've got the notes here and it's spelled

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1 G-i-a-r-d-i-n-e-l-l-i.

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- Α Okay.
- 3 Q So however that's pronounced, do you recall
- 4 what organization he was with?
- 5 He was either with J.P. Morgan or Morgan
- 6 Stanley. I'm not sure which firm.
- 7 a And those were the two investment banks that
- 8 worked with the negotiation team?
- 9 Α Correct.
- 10 Okay. And in connection with this call did you
- 11 tell the bidders that the goal was the actual
- 12 consummation of a transaction in connection with JEA by
- 13 the end of January of 2020?
 - I believe we did.
- 15 And that's something you -- you believe you
- 16 said that to the bidders?
- 17 Α Uh-huh.
- 18 Do you recall what NextEra's response to that
- 19 date was when you made that statement to the NextEra
- 20 people on the phone?
- 21 Not specifically on that day, because we -- we
- 22 talked about it a couple of times with the bidders. So
- 23 I don't remember specifically on that day what their
- 24 response was.
 - Q Okay. But over the number of times that you

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1 talked with NextEra about that date, do you recall

- 2 NextEra ever expressing any concern with meeting that
- 3 timetable?
- 4 Outside of them, you know, discussing that it
- 5 was aggressive, but they felt they could meet it.
- 6 Okay. Now, as to the other seven or eight
- 7 bidders, in discussing with those bidder representatives
- 8 what was their reaction to the January 30, 2020
- 9 transaction deadline?
- 10 From what I remember, there were -- I -- I know
- 11 I -- I remember specifically Emera said that if they
- 12 were only bidding on the water side they would be able
- 13 to meet that date as well. I believe Duke was somewhat
- 14 favorable to meeting that date too.
- 15 Outside of that, I think most of the other 16 comments were that it was too aggressive of a schedule,
- 17 with the holidays in between there they weren't sure
- 18 they could make it happen.
- 19 Okay. And in connection with the call to the
- 20 NextEra representatives by you and Mr. Giardinelli, do
- 21 you recall making any comments to the NextEra
- 22 representatives about the status or the relative quality
- 23 of their bids in terms of comparison to other bidders?
- 25 whether they were close to the top or close to the
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Sure. The comments for all of the bidders were

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MS. BURCH: It looks like I'm saying pretty
 much the same thing in all of them too. Okay.

Q If you will look at page 7. This is a
telephone call that you and Mr. Giardinelli were making
to JEA Public Power Partners.

A Uh-huh.

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Q And do you see in the transcripts of the8 statement of what Mr. Giardinelli said -- it's at

9 page 11 of his transcript from this call --

10 Mr. Giardinelli told JEA Public Power Partners that:

11 But we want to let you know from a value perspective

12 your bid from both the upfront proceeds as well as the

13 ongoing proceeds to the City, when we take them in

14 totality, is substantially below the top bid.

15 Is that consistent with the statements that16 Mr. Giardinelli made to a number of the bidders?

17 A Well, reading through the transcripts it18 doesn't appear to be.

Q It's not the exact statement, but he told other bidders about the quality of their bid and what would need to be done to make their bid improve.

A Uh-huh. Yes.

23 Q And when those bidders were told that, did many

24 of the bidders, like JEA Public Power, ask of

25 Mr. Giardinelli to tell them how much they were off the Hedquist & Associates Reporters, Inc.

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mark, how much they would need to raise their bid to become competitive?

A I see that here for JEA PPP, and I saw it on another one as well, Emera. So I would say at least two of them asked about that.

Because these are just pieces of conversations, I don't know what the rest of them -- I don't remember what the rest of them said specifically about it.

Q Oh. There are two calls that were made that day, one to American Public Infrastructure, LLC, and the other one was to I -- was intended to be made to IFM Investors Pty Ltd. And for the documents that have been given to us we were told that there are no transcripts of those calls.

Did those calls actually occur?

16 A I don't remember specifically. I don't17 remember if we actually had calls with them.

18 Q In connection with these discussions, Ms.
19 Burch, were you given a transcript for you to use in
20 talking to the bidders?

A No, I don't believe I was.

Q And I had asked earlier about who else you may

23 have spoken to about the ITN process outside of one of

24 the noticed bidder sessions or strategy sessions, and

25 you mentioned and described some of the subject matter Hedquist & Associates Reporters, Inc.

1 experts you had spoken to.

Did you ever speak with the investment bankers,Morgan Stanley or J.P. Morgan, their representatives,

4 outside of a noticed session of bidders or negotiators?

A Potentially, but it would have only been me and
a JEA representative. We -- we never -- I mean, I never

7 had any -- outside of a recorded strategy session, I

8 never had meetings with any of the other negotiators9 with them.

Q So anytime you talked to an investment bankerit was in a recorded strategy session?

12 A From what I remember, that's correct.

13 Q And you understood from the confidentiality

14 agreement and what you had been told that was the proper

15 place for those discussions to occur?

A Correct.

17 Q The other consultants for JEA in this matter18 were two law firms. One was Foley & Lardner.

Do you recall that?

20 A Yes.

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21 Q And the other was the Pillsbury firm.

A Yes

23 Q You recall those lawyers being consultants.

24 As to the lawyers, did you ever talk with them

25 outside of a noticed strategy session, that you recall? Hedquist & Associates Reporters, Inc.

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A Yes. I believe I had -- there would have been more conversations Foley & Lardner, because they were the -- they were advising on the procurement process.

So it's very possible that I had conversationswith them about the process outside of a strategysession.

Q Okay. And what lawyers at Foley & Lardner didyou speak to, if you recall?

9 A This is terrible. One of them, his name was10 Ben. And -- but the lead attorney, I -- I don't

11 remember his name, unfortunately.

12 Q Okay. Were those in-person conversations?

A Sometimes.

14 Q Were some of them also telephone conversations?

15 A Yes

16 Q And the telephone logs that you've produced for

us, are those -- and they would not have been -- well,yes, they would. They may have been.

Do you know if you put those telephone calls

with those lawyers on your phone log?

A The logs that I gave you were from my personal
cell phone. So I never made calls to them on my
personal cell phone. If I had, it would have been

24 included.

Q What phone did you use to make those calls on? Hedquist & Associates Reporters, Inc.

14 MR. LINDSEY: Very light.

MR. RUSSELL: You found it. Thank you.

16 Turn to page 7. Unfortunately, it's the best

copy we have. There's the last entry at the bottom, and

17

18 it says: Board meeting to approve transaction.

19 Again I apologize for the quality of the copy.

20 Very bottom. Can you read that?

MR. LINDSEY: Do you see it?

22 MS. BURCH: Yeah, I see it.

23 MR. LINDSEY: She has better eyes.

And if you follow across to the other side of 24 Q

25 the page for that --

15

21

Hedguist & Associates Reporters, Inc.

14 said at any point in time we were going to be done by

15

the end of January.

16 You know, you have to understand, in a lot of 17 the transcripts that you're reading there's posturing 18 that goes on. You know, you're trying to drive a 19 schedule to get them to respond to it, so there's

20 posturing that happens.

21 But I would not say I -- me, personally, never 22 felt that we definitively had come to an agreement that 23 the end of January was what it was going to be. We were

24 pushing them for that, but we never got to the point

25 where we could actually say that.

3 I just don't remember the answer to it.

American Public Infrastructure, it shows there is no transcript. Is that because there wasn't a call or there just wasn't a transcript?

A I don't remember.

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Q Okay. That's why I don't remember.

9 A Yeah, I don't remember.

10 Q Okay. So assuming all these calls were made --

11 1, 2, 3, 4, 5, 6, 7 -- eight calls, do you recall on

12 that day how much time you and Mr. Giardinelli devoted

13 to these calls? How long did it take?

14 A From my recollection, it wasn't very long.

They were pretty quick calls. I feel like we scheduledthem for maybe 30 minutes, and I don't think any of them

17 took that long, but I would have to view a full

18 transcript to be able to tell you exactly.

Q In your role as an appointed negotiator did you ever become aware that the initial bids of the bidders had been evaluated by JEA employees?

A The initial bids. So prior to the revised replies that came in.

I don't remember specifically whether they hadbeen evaluated. I'm sure they were reviewed, but I

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1 the time that things were falling apart with the ITN

2 process, so the sooner we could complete it the better3 off we were all going to be.

4 So that at that point it would go to the JEA

it, and then it would go to City Council, if it got that

5 board, they would do whatever they were going to do with

7 far. So...

6

37

Q When you talked to me about your originalg conversation with Brian Hughes on November 21st, in

10 connection with your appointment as an negotiator, and

11 you told me you talked to him about the deadline --

12 excuse me -- the timeline for that process. One of the

13 things in that timeline that you and Mr. Hughes

14 discussed was the end of the timeline, the transaction

15 date, and you and Mr. Hughes discussed that date being

16 January 20th -- January 30th, 2020?

17 A No.

18 Q When did that discussion with Mr. Hughes

19 happen?

22

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20 A What Mr. Hughes said was that if something21 could go to City Council in February that would be good.

Q Okav.

23 A Those were his words.

24 Q And then you had a later conversation with

25 Aaron Zahn.

Hedquist & Associates Reporters, Inc.

don't know if JEA staff evaluated any of the bids.

2 Q Okay.

3 A I couldn't tell you.

Q So since you don't know that, you never saw a

 ${f 5}$ document prepared by JEA staff that went through the

6 initial group of bids, which I believe the number was 18

or 19, and gave it a evaluation, a numerical evaluation

8 of a number of criteria concerning those bids?

9 A I don't remember seeing anything to that **10** effect.

io eneci.

11 Q Going back to the January 30, 2020, date. Were 12 you the individual who initially came up with that for

13 the proposed date to conclude the transaction?

14 A Yes.

Q And it wasn't suggested to you by anybody else?

16 A No.

17 Q Just your idea originally?

18 A Yeah. I mean, I was going off the timeline

that I had discussed with Brian, you know, before I wasactually on the negotiation team. So going based on

21 that timeline I had conversations with Melissa Dykes and

22 Aaron Zahn separately to make sure that they thought

23 that was a feasible schedule for the proposers, and they

24 both said, yes, they thought that it was.

25 And it just -- you know, it was very clear at Hedquist & Associates Reporters, Inc.

1 A Uh-huh.

2 Q Just you and Mr. Zahn?

3 A Yes.

Q And again, was it about the entire timeline, or

5 was it focussed specifically on the date that the

6 transaction would be concluded?

A I think that's one and the same, the entire

8 timeline and then the date that it would be concluded.

9 So I guess my answer to that is yes.

10 Q Okay. And tell me about that discussion, what11 you said to Mr. Zahn and what Mr. Zahn said to you about

12 the deadline.

A I'm sure we discussed a few different things,

14 but -- but it was just, you know, do you think this is

15 possible for the -- for the bidders.

Q You were asking that question of Mr. Zahn?

17 A I believe so, yes.

18 Q Do you have a recollection, Ms. Burch, what he

19 said in response?

20 A Outside of, yes, I think that's possible.

21 Q If the process -- ITN process was, as you said,

22 falling apart, tell me why you would accelerate the

23 schedule. What would that accomplish?

A To get it done sooner.

Q To prevent it from falling apart?

Hedquist & Associates Reporters, Inc.

24

Α Yes.

1

- 2 Q Okay. Faster would, in your judgment and Mr.
- 3 Zahn's judgment and Mr. Burch's judgment, have helped
- 4 the ITN not to fall apart?
- 5 You said Mr. Burch's judgment?
- 6 Q I'm sorry. Mr. Hughes.
- 7 Α Brian's judgment.
- 8 Brian's judgment. a
- 9 Α Well, I don't know what Brian's judgment was on
- 10 it other than what he told me as far as if you could
- 11 send something to City Council sometime in February that
- 12 would be good. There was no directive. There was no
- 13 you must do this. It was simply that sounds like a good
- 14 timeline to me.
- 15 So once I got involved -- and remember, that's
- 16 prior to me being appointed to the negotiation team. So
- 17 once I got involved I explored that possibility with
- 18 Aaron and Melissa. They both felt that that was
- 19 possible. Melissa went a little bit further and said.
- 20 you should discuss that with the advisors.
- 21 So we had a separate conversation with the
- 22 advisors about that. I believe it took place all during
- 23 a strategy session, because I know that Randall and
- 24 Robin also weighed in on the timeline.
- 25 And that's why I said earlier I don't think we
 - Hedquist & Associates Reporters, Inc.
- 2 There still was a lot of work that needed to be done.
- 3 Okay. But the specific discussion about
- 4 sticking to that timeline or that date for the
- 5 conclusion of the transaction, because the ITN process
- 6
- 7 understood you -- was between you and Mr. Zahn?
- 8
- 9

- 12 end of January was feasible.
- 13
- 14
- 15 important to try to hold together the falling apart ITN
- 16 process.

1

- 18 Q In connection with the falling apart of the ITN
- 19 process, when did that begin?
- 20 Α I mean, it was happening as I got appointed.
- 21 What were the reasons for that? Q
- 22 Well, the initial reason was because of
- 23 Councilman Diamond and Councilman Salem's meeting
- 24

- thereafter, did the ITN process continue to fall apart 1
- 2 further?
- 3 Α Yes
- 4 Q Do you recall any of the other reasons?
- 5 No. I mean, strictly other than the -- the
- 6 news articles about everything, and the City Council
- 7 meetings that were taking place. You know, it just --
- 8 it just continued to deteriorate.
- 9 Did you discuss with Mr. Zahn anything else,
- 10 any other activities -- actions, excuse me, that could
- 11 be undertaken to hold the INT process together?
- 12 To hold it together?
 - Q Right.
- 14 No, not that I remember.
- 15 Okay. Nobody had any suggestions of things
- 16 that could be done to enhance the chances of the process
- 17 succeeding?

13

20

25

- 18 No. It was simply let's get it done sooner
- 19 rather than later.
 - Okay. It may have been you that said this.
- 21 Do you recall making the statement that
- 22 increasing or keeping the timeline of the ITN process as
- 23 January 30, 2020 would enhance transparency? Do you
- 24 remember saying that?
 - I may have said it, but it would have been a
 - Hedquist & Associates Reporters, Inc.
- 42
- 1 ever got to a definitive, yes, that's going to work.
- was falling apart, that conversation -- make sure I
 - I mean, I don't -- I don't know -- so the
 - conversation -- I had conversations with Aaron about it,
- 10 and I had a conversation with Melissa about it as well,
- 11 and it was simply to figure out whether they thought the
- Okay. But when we talked about that earlier,
- we talked about that end of January deadline as being
- 17 Α

- regarding the PUP.
- 25 Okay. And as you continued in the process Hedguist & Associates Reporters, Inc.

- reaction.
- 2 I know Aaron was the first one to bring that
- up. So if I repeated it after him, it was, you know,
- just trying to stay consistent with our comments with
- 5 all the bidders.
- 6 Could you help me understand why speeding up
- 7 the process or keeping up this aggressive pace helps
- 8 transparency?
- 9 Because the sooner it's done the sooner
- 10 everything can be released to the public.
- 11 Q Thank you.
- 12 Α Yeah.
- 13 Okay. The next document --
- 14 MS. BURCH: Are we done with this one?
- 15 MR. RUSSELL: Yes.
- 16 (Exhibit No. 4 was marked for identification.)
- 17 Following up on the transparency question, part
- 18 of your answer was: Transparency would occur because
- 19 everything could be released to the public at the end of
- 20 the transaction.
- 21 Α Uh-huh.
 - So it was your understanding that everything
- 23 that went on in the ITN process at its end would be
- 24 released to the public?
 - Δ Yes.

Hedguist & Associates Reporters, Inc.

22

	45		47
1	Q Has that occurred, if you know?	1	Can you tell me what that was? I've never seen
2	A I mean, outside of the news articles I read	2	one.
3	about what JEA has released and what they haven't. I	3	A I believe it just was something I don't
4	mean, I assume so, but I haven't talked to anybody abou	t 4	remember if I signed it or not, but it was an
5	it.	5	appointment letter that I believe that John McCarthy had
6	Q You're not aware then that certain bidders	6	his signature on it.
7	continue to claim that they have materials that are	7	Q Okay. Did you get to keep that document?
8	confidential and will not be released to the public?	8	A No, I didn't keep your copy.
9	A I'm aware of it because I read the news	9	Q They took your appointment letter back from you
10	articles.	10	also?
11	Q But you have no involvement in it?	11	A Uh-huh.
12	A No.	12	Q We just have never been able to find one.
13	Q Okay.	13	A Oh, really?
14	A That's pretty typical practice though for a	14	Q Yeah. There may be a very logical explanation.
15	procurement like that.	15	A I don't know.
16	Q Where did you get the understanding that	16	Q Okay. And I think you just answered this
17	everything would be released at the end of the ITN	17	question.
18	process?	18	You believe you signed the letter and then gave
19	A My prior experience.	19	it back to Mr. McCarthy?
20	(Exhibit No. 5 was marked for identification.)	20	A Yes.
21	Q Let's look at Exhibit 5, which should be an	21	Q So that would indicate to me that perhaps a
22	agenda for 11/25/2019.	22	good person to ask for these letters would be
23	Your appointment was announced on 11/22/2019.	23	Mr. McCarthy.
24	I think this would be the first meeting you had with	24	A I would say so.
25	your negotiation strategy session?	25	Q Okay. Another agenda item few more
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	46		48
1	A Vos our first mosting was on the 25th I	1	questions on 5, please
1	A Yes, our first meeting was on the 25th. I	1 2	questions on 5, please.
2	don't know that anything was released before that,	2	A Oh, on 5?
2	don't know that anything was released before that, because I was still we all were still going through	3	A Oh, on 5?Q Yeah. The negotiator training. At this event
2 3 4	don't know that anything was released before that, because I was still we all were still going through confidentiality checks on that date.	3 4	A Oh, on 5?Q Yeah. The negotiator training. At this event did negotiator training actually take place?
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- 1 Yeah. I don't remember anything specifically 2 outside of the appointment letter.
- 3 And two people attended this meeting by phone.
- 4 They were lawyers from Foley & Lardner.
- 5 Right.
- 6 Q Mr. Hosay and Mr. Grossman?
- 7 Α Right. Yes.
- 8 Can you tell me what their role was in this Q
- 9 phone call?
- 10 It -- it was just to advise on the procurement
- 11 process. And those were the two I couldn't remember
- 12 earlier.
- 13 Q You had I think told me earlier in passing that
- 14 you've had substantial involvement in the procurement
- 15 process for the City?
- 16 Not for the City. It was my experience at the
- 17 Florida Department of Transportation.
- 18 My understanding is the word procurement means
- 19 to buy something, to get it.
- 20 Α Typically.
- 21 All right. Why would a process by which JEA
- 22 buys things apply to JEA selling things?
- 23 I think the process that they used through an
- 24 invitation to negotiate -- I can't advise you why they
- 25 did it. They were already down this road long before I Hedquist & Associates Reporters, Inc.
- 1 got involved, so I can't really answer your question. I 2 don't know why they did it this way.
- 3 The other topic on this agenda is subject
- 4 matter expert training.
- 5 Do you recall what was said about that?
- 6 Α I don't
- 7 It's just an odd thing to be on an agenda that
- 8 only has negotiators there and not any subject matter
- 9 experts at this meeting.
- 10 Yeah. I don't -- I don't remember. I -- I
- 11 really don't remember anything about that conversation.
- 12 During the ITN process were you ever told that
- 13 you could consider the information that was given to you
- 14 by subject matter experts, but the decision of the bid
- or bids to be submitted to the JEA board of directors 15
- 16 was yours alone?
- 17 Α Can -- can you ask that again?
- 18 Q Sure.
- 19 Α I'm sorry.
- 20 Were you ever told that although JEA had a
- 21 number of subject matter experts who participated in the
- 22 negotiation sessions and provided information to the
- 23 bidders and information to you, that the ultimate
- 24 decision of who would be -- which bidders would be
- 25 submitted to the JEA board was your -- the three
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- 1 negotiators, and the three negotiators alone?
- 2 Correct.
- 3 Q Who told you that? Or where did you get that
- 4 understanding?
- 5 I mean, I guess I don't know specif- -- I don't
- 6 know exactly who would have said that, other than
- 7 everyone we were working with. I mean, it's my
- 8
- understanding we're the negotiation team, so we're there 9 to find the best value for the taxpayers.
- 10 So what I understand that to mean is it was
- 11 sort of implicit and everybody understood it, and there
- 12 wasn't a lot of need to talk about it expressly.
 - Yeah. Correct.
- 14 Q There was a term, and I don't know if it got
- 15 coined by the media or the participants, the cone of
- 16 silence.

- 17 Α Uh-huh.
- 18 Q So tell me what you understood about the cone
- 19 of silence?
- 20 So cone of silence is once the procurement is
- 21 released, then anyone involved in it can't discuss it
- 22 outside of a recorded session.
- 23 Okay. Did anybody ever provide you any
- 24 training on, quote, the cone of silence and what its
- 25 implementation would be like, and the things that would
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- 1 have to be done to comply?
- 2 Outside of -- we may have had conversations
- 3 with Foley & Lardner and the -- and John and Jenny.
 - Okay.
- 5 Α And I'm sure Lynne was a part of that as well,
- 6 if we did.

4

- 7 Q So it's your understanding that the cone of
- 8 silence would actually apply to all the participants in
- 9 the ITN process. So that would include you and your
- 10 colleagues as negotiators?
- 11 Δ Yes
- 12 Q Did it also apply to the subject matter experts
- 13 at JEA?

14

- I don't remember.
- 15 Q Was it your understanding that it applied to
- 16 the consultants that participated in the ITN process?
- 17 So they could talk to each other. The
- consultants and JEA's representatives, they could talk 18
- 19 to each other. They could talk to the negotiation team
- 20 one on one, but outside of that they could not discuss
- 21 it.
- 22 Q Okay.
- 23 Α It's protected.
- 24 Are you aware of any breaches of the cone of O
- 25 silence that occurred?

		1	
	53		55
1	A I'm not aware of any.	1	strategy session was more of an executive summary that
2	Q Then the next agenda	2	had been developed by the investment bankers, by the
3	MR. RUSSELL: That was 5.	3	advisors.
4	Next I want to talk about an agenda for an	4	Q Okay. And that this is coming up pretty
5	11/26/2019 meeting, which will become Exhibit 6.	5	quick. You're right.
6	(Exhibit No. 6 was marked for identification.)	6	Again the subject matter experts are listed on
7	Q And the first attendee it shows is you, Ms.	7	this agenda. Do you recall what the discussion was, or
8	Burch.	8	what the subject matter experts did at this meeting?
9	My understanding was that you were the chief	9	A I don't remember.
10	negotiator amongst the three negotiators.	10	MR. RUSSELL: We've been going over an hour.
11	A The lead, yes.	11	Let's get up and stretch and get some water or
12	Q Lead. Sorry.	12	whatever you'd like.
13	A I was designated the lead negotiator in a	13	(Short break.)
14	strategy session. I don't remember which one.	14	BY MR. RUSSELL:
15	Q Who would have made that designation?	15	Q Follow-up question from one of my earlier
16	A The other two negotiators.	16	questions about reviewing materials prior to this
17	Q Okay. And tell me how being lead negotiator	17	deposition.
18	changed what you were doing in the process.	18	Do you recall now reviewing something prior to
19	A It was more I just had to drive kind of the	19	this deposition?
20	the agenda for the session, and just led all of the	20	A I do. Thank you for yeah, thank you for
21	conversations.	21	reviewing that again.
22	Q The other one would have been calls to bidders.	22	Warren and I went last week to review a
23	You got as lead negotiator that was something that	23	recording from an interview that I gave to the Inspector
24	fell on you to be your responsibility?	24	General back in January about the ITN process. So we
25	A Correct.	25	reviewed the recording, and that helped. Along with
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1		57		59
_	Α	I think about 40 minutes.	1	front of you.
2		MR. LINDSEY: 40 minutes, give or take.	2	A I have that here.
3	Q	And that was in January of this year?	3	Q Do you recall approximately how long this
4	Α	Yes.	4	meeting would have been?
5	Q	Okay. You're really good at this. My next	5	A I don't remember.
6	question	was did you ever see a writing that established	6	Q Were any of these meetings multiple hours for
7	a schedu	le for the ITN process.	7	the negotiator strategy sessions? Particularly these
8		MR. RUSSELL: Okay. The agenda for 26 we've	8	couple preliminary ones, would they have been two or
9	com	pleted?	9	three hours?
10	Q	Who actually set the agenda for what would	10	A I really I really don't remember.
11	occur at	the ITN sessions?	11	Q That's fine.
12	Α	Typically it was John and Jenny.	12	In connection with these two meetings we've
13	Q	They're employees of JEA?	13	talked about already, did you do anything to prepare for
14	Α	Yes.	14	these meetings?
15	Q	And they had a particular role in this. I	15	A There was a point in time where I was trying to
16	forgot wl	nat the title is.	16	review documents in the data room, because we did get
17	Α	Procurement.	17	access to that. So I did try to review some documents
18	Q	Procurement?	18	ahead of time.
19	Α	Yeah, I don't remember exactly what the title	19	Like, I read through the entire ITN at one
20	was, bu	t they were over the procurement function for	20	point, and was trying to review some other things from
21	JEA, so.		21	time to time. But that's it.
22	Q	Did you have the opportunity actually with	22	Q The revised replies that were received by JEA,
23	setting tl	ne agenda to provide any input to the	23	my notes tell me it was eight, did you actually review
24	procuren	nent people about what you wanted on the agenda?	24	all of the revised replies that were received by JEA?
25	Α	Yes.	25	A As I stated earlier, I don't remember whether I
		Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
		58		60
1	Q	Okay. And can you recall some examples of	1	reviewed the actual replies themselves. What I
	that?		2	remember reviewing is the executive summary we received
3	Α	No.	3	and went over in the strategy session that the advisors
4	Q	Okay. And when you actually attended a	4	prepared.
_		- I've seen the transcripts, so I know you	5	Q Okay. Sorry. I did ask that question before.
	•	ut the people who actually led the sessions,	6	We're going to get to the summary of the
		at have been the procurement people, who were	7	replies in just a few minutes.
		Carthy and Jen McCollum?	8	A Okay.
9	A	Jenny.	9	Q But just to keep it in order, do you have a
10	Q	Jenny McCollum?	10	recollection without looking at a document of who was
11	Α	Jenny, yeah.	11	the bidder who had the highest gross proceeds?
12		It depends on the session. It may have been	12	A NextEra.
		t may have been myself. I may have been some of	13	Q And second?
		sors who led the session. It just depended on	14	A I think it was Duke.
		e discussion topics were.	15	Q Okay. And do you recall the Delta, the
16	Q	Did those participating in the ITN process,	16	difference between those, what the amount of that
		rly yourself, did you get any advance notice of	17	difference was?
		uld be discussed at the ITN session?	18	A I don't remember.
19	A	From time to time, because like I said earlier,	19	Q Do you recall it being more than a billion
		d Jenny would would come to me and say, you	20	dollars?
		ey, we need to get this on the record today, so	21	A I believe so.
22		cuss, you know, a certain topic, whether it was	22	Q At the meeting in which that document was
		e, or whatever it may be.	23	discussed did anybody discuss why one bidder could be a
23		I asked you about Exhibit 5, but I think I	24	billion dollars higher than another bidder?
23 24	Q forgot to		OF.	
23 24		ask about Exhibit 6, which you still have in Hedquist & Associates Reporters, Inc.	25	A I don't remember if we discussed that Hedquist & Associates Reporters, Inc.

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that, because I had not at that point. And outside of

that, it would've -- I was taking things as they came.

So I just was trying to -- you know, from time to time

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the SME's, they pretty much felt that Plant Vogtle would

have to be excluded really from the -- the final

agreement, whatever that looked like, just because Hedquist & Associates Reporters, Inc.

- 1 would access whatever a topic of conversation was for 2 that particular session.
- 3 And are -- would you -- how frequently during 4 this process would you access the data room: Daily, 5 weekly, lesser amount of times?
- 6 Α I would say probably a few times a week.
- 7 O Other than the APA and related documents --8 related agreements, excuse me, discussed in this e-mail, 9 and the ITN, do you recall any other specific documents you sought out?
- 10 11 Not specifically. It was more me just kind of 12 going through the different folders to see what would be 13 relevant for -- for my purposes.
- 14 There's a lot of information in there, and I 15 knew, I mean, I didn't have time to look at 8000 16 documents, so I was just trying to pick the ones that 17 were most important.
- 18 Did you have complete access to all the data 19 that was stored in the data room?
- 20 As far as I know.
- 21 So -a

6

- 22 Α I couldn't tell you if I didn't.
- 23 You're not aware of any difference between the
- 24 access that the subject matter experts had and you had?
- 25 You just don't know about any difference?

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- Δ Yeah, I don't know.
- 2 Q The document referred to in Mr. McCarthy's 3 e-mail is the updated versions of the APA and related 4 agreements.
- 5 What is the APA?
 - Α Asset purchase agreement.
- 7 Okay. And what are the related agreements, if 8 you recall?
- 9 It would have been related closing documents Α 10 essentially.
- 11 a As I've seen it, there is the APA and there are 12 attached to it quite a large number of what's referred 13 to as, I think here, as related agreements that went 14 along with the APA.
- 15 Α That makes sense.
- 16 Q Okay. Did you sign a confidentiality agreement
- 17 specifically related to access to the data room?
- 18 I don't remember.
- 19 Do you recall signing earlier on -- I'm going
- 20 to get to it in just a minute -- a general
- 21 confidentiality in connection with your --
- 22 confidentiality agreement in connection with your
- 23 participation in the ITN process?
- 24 I remember signing them essentially on a daily
- 25 basis. I don't think we signed them for each separate Hedguist & Associates Reporters, Inc.

session we had. So I remember signing them at least on 1

a daily basis. And I don't know if there was anything

3 specifically for access to the data room, or anything 4 else.

- 5 Q Every day you had to sign a new confidentiality 6 agreement?
- 7 Α Yes.

10

16

17

18

19

22

8 Q Okay. We've only found one dated one. That 9 just seems odd.

(Exhibit No. 9 was marked for identification.)

- 11 Exhibit 9 is an agenda for an 11/29/2019 12 negotiation session, and it concerned the revised
- 13 replies clarifications. 14 Can you tell me what revised replies 15 clarifications means?
 - I can't tell you exactly without reviewing the transcript. I don't know if it was really clarifications or if it was just reviewing the executive summary that the advisors prepared.
- 20 What we looked at in number seven was a revised 21 reply instructions.
 - Α Uh-huh.
- 23 Do you recall that further down the line there
- 24 was going to be -- there was in fact a request for
- 25 further -- I think the way it was phrased was a request Hedquist & Associates Reporters, Inc.

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- 1 by JEA for updated revised replies.
- 2 There was going to be. I don't know if that
- actually ever went out before the process was
- terminated, but that was the plan.
- 5 Okay. And ultimately the, if the process
- 6 hadn't ended, what you as negotiators would make a
- 7 decision on would be the updated revised replies that
- 8 may be referred to in this agenda Item 1?
- 9 Well, I don't believe -- based on the date on
- 10 the agenda, I don't believe I tem 1 was referring to the
- 11 revised replies that would have been received in
- 12 January. I believe this is referring to the ones that
- 13 had come in on the 26th.
- 14 26th. Right. What I'm trying to understand
- 15 is, on the 29th had somebody already made a decision
- 16 that the replies that came in on the 26th were going to
- 17 have to be clarified at some time in the future?
- 18 I -- I don't remember.
- 19 On each of the agendas we have looked at
- 20 there's an item called open discussion. And it may be
- 21 hard for you to recall, but do you ever recall at any of
- 22 the strategy sessions, negotiation sessions, that under
- 23 open discussions anything -- was there ever any
- 24 discussion of anything under the open discussion label?
 - I -- without reviewing transcripts, I -- I Hedguist & Associates Reporters, Inc.

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	69		71
1	don't remember.	1	
2	Q You certainly don't remember anything?	2	·
3	A No, I just don't remember.	3	
4	(Exhibit No. 10 was marked for identification.)	4	
5	Q Okay. The next document is Number10. It's an	5	Q Did you have did anybody I'll about you.
6	agenda for the 12/3/2019 meeting, and it looks like	6	6 Did you have any input into the preparation of this
7	there's quite a number of people attending this meeting.	7	7 document?
8	At this meeting Item 1 is Revised Replies	8	8 A No.
9	Review. Can you tell me what happened in connection	9	Q Are you aware of anybody other than the
10	with that agenda item?	10	0 investment bankers who had input into the preparation of
11	A I believe this is where we went over the	11	1 the document?
12	executive summary that the advisors prepared.	12	A I'm not aware of anyone specifically.
13	Q I'm going to get to that summary next, but let	13	Q It's possible, you just don't know?
14	me ask a few more questions about this.	14	A It's possible, but I yeah, I don't know.
15	The Production Bid Summary document, do you	15	Q And this document, as we just saw, was
16	have an understanding what that refers to?	16	6 discussed at the 12/3 meeting, which is the agenda for
17	A Production of Bid well, that would be	17	7 Item 10.
18	yeah, that would be	18	8 How long did this meeting last, if you recall?
19	Q Production of Bid. Okay. That's right.	19	A I don't remember.
20	A That's what I'm calling the executive summary.	20	Q Who at this meeting was leading this meeting?
21	Q Okay. Good. And we have Open Discussion,	21	G v
22	Number 2, which never had anything occur at it. And	22	
23	Number 3 was next steps.	23	,
24	Do you recall a timeline being developed at	24	
25	this time?	25	
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
4	70		72
1 2	A I don't remember. That may have been where we	1 2	
3	started discussing the January timeline, which I think is very possible that that happened at this meeting	3	
4	since that's specifically on this agenda.	4	3
5	Q And 3B says Document Markup.	5	3
6	Do you know what documents referred to as being	6	
7	marked up?	7	
8	A I don't remember that specifically. I I	8	. 3
9	don't remember.	9	
10	Q And lastly, I don't know what it means, it says	10	
11	Production of the Data Room.	11	1 A No.
12	Do you have any understanding what that means?	12	Q It came
13	A No, I don't. I don't remember what that means	13	3 A No.
14	either, huh-uh.	14	4 Q Again, like every other document, you had to
15	Q Okay. Let's talk	15	f return this at the conclusion of the meeting?
16	MR. RUSSELL: Okay. That will be 10. Thank	16	6 A Yes.
17	you.	17	Q Okay. And unlike the document that I have here
18	(Exhibit No. 11 was marked for identification.)	18	8 as an exhibit, which has redactions in it, the document
19	Q And now we're to a document called Project	19	9 that you saw had was not redacted?
20	Scampi, Summary of Replies Revised Replies. It shows a	20	
21	date of December 2019, and at the bottom of the document	21	, , , , , , , , , , , , , , , , , , , ,
22	it lists J.P. Morgan and Morgan Stanley.	22	
23	You previously told us, Ms. Burch, that those	23	
24	are the investment bankers that worked with the	24	
25	negotiation group?	25	
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Correct. She and Deborah Anderson, who works

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so...

exactly said that, you know, it was going to make it

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difficult, but I think everyone was willing to try,

23

24

25

from you?

Α

for Lisa.

	77		79
1	(Exhibit No. 12 was marked for identification.)	1	top, or you're close to the bottom so your bid is going
2	Q I believe you told me you never saw this	2	to have to increase.
3	document. This actually is an evaluation matrix that	3	We did have a conversation about that at some
4	was done before you were appointed by	4	point. I don't remember if it was on the 3rd or the
5	MS. BURCH: Are we done with this one?	5	4th.
6	MR. LINDSEY: Is this Exhibit 12?	6	Q The time of this meeting was 1:30.
7	MR. RUSSELL: Yeah. I'm sorry. I jumped	7	Do you recall on the 4th, if that was the date
8	ahead. I'm done with that one.	8	the calls were made, did you make some calls before this
9	Q This is an exhibit that was prepared quite a	9	meeting and some of the calls after this meeting to the
10	while before you were appointed as a negotiator, but it	10	bidders?
11		11	
	is an evaluation matrix, and I just want to confirm that	12	A I don't remember, but it's possible.
12	you never saw anything like this, or saw this particular		Q At the December 3 meeting where there was
13	document first.	13	further discussion, I think you said, about the
14	A No.	14	deadline, do you recall what the investment bankers had
15	Q Did you even and I may have asked this	15	to say, if anything, about the January 30, 2020
16	question, and I apologize if I did.	16	deadline?
17	Did you even know that a prior evaluation had	17	A Yes. They didn't like it.
18	been done in the initial bids?	18	Q Did they say why?
19	A Not that I recall.	19	A They just thought it was too aggressive; we
20	MS. BURCH: Are we through with this?	20	needed to give the proposers more time.
21	MR. RUSSELL: Yeah. So that would become 12.	21	Q And on the agenda for the 12/4 it says review
22	MS. BURCH: I don't recall who Juli Crawford.	22	of next steps.
23	MR. BLODGETT: JEA employee.	23	Do you recall what the next steps were?
24	MS. BURCH: Oh, okay.	24	A No, I don't remember what that's talking about.
25	Q Yeah. I think my first question asked you if	25	Q And there was no writing of what the next steps
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	78		80
1	knew if this evaluation matrix did this.	1	were that you recall?
1 2		1 2	were that you recall? A Not that I'm aware of.
	knew if this evaluation matrix did this.		
2	knew if this evaluation matrix did this. A JEA employee. Right.	2	A Not that I'm aware of.
2	knew if this evaluation matrix did this. A JEA employee. Right. (Exhibit No. 13 was marked for identification.)	2	A Not that I'm aware of. (Exhibit No. 14 was marked for identification.)
2 3 4	knew if this evaluation matrix did this. A JEA employee. Right. (Exhibit No. 13 was marked for identification.) Q And the next document, which will become	2 3 4	 A Not that I'm aware of. (Exhibit No. 14 was marked for identification.) Q Exhibit 14 is Acknowledgment of
2 3 4 5	knew if this evaluation matrix did this. A JEA employee. Right. (Exhibit No. 13 was marked for identification.) Q And the next document, which will become Exhibit 13, is the agenda for the 12/4/29(sic)	2 3 4 5	A Not that I'm aware of. (Exhibit No. 14 was marked for identification.) Q Exhibit 14 is Acknowledgment of Confidentiality. It's dated November 27, 2019, and it
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	81		83
1	day.	1	Q Okay. Now, in the presentation of management
2	Q So when you say daily, you mean daily as to	2	did the negotiators talk at all during that part of the
3	each day that you had a JE	3	meeting?
4	A No.	4	A During the presentation?
5	Q ITN meeting?	5	Q Yes.
6	A Yes.	6	A No. Typically not until the question and
7	Q You didn't every day just get up and sign one	7	answer period.
8	of these?	8	Q And then at the second part of the meeting when
9	A Right.	9	bidders were asking questions would negotiators respond?
10	Q Okay.	10	A From time to time.
11	A Yes.	11	Q Would the subject matter experts also respond?
12	Q All right.	12	A Yes.
13	A Thank you for correcting that, but, yes, that's	13	Q And did on some occasions the consultants, the
14	what I meant.	14	investment bankers, or the lawyers respond to the bidder
15	(Exhibit No. 15 was marked for identification.)	15	questions?
16	Q And the next agenda is for the 12/9 negotiation	16	A Yes.
17	strategy meeting, and it says Item 1, the topic is	17	Q Okay. So if you got this document
18	Production of Management Presentation Document.	18	MS. BURCH: Are we done with this one?
19	Can you tell me what the management	19	MR. RUSSELL: Yes, we're done with 15, and
20	presentation document was?	20	thank you very much.
21	A That was the document that JEA used during the	21	(Exhibit No. 16 was marked for identification.)
22	management presentations.	22	Q So the next document which will become
23	Q And if I understand what's going to happen,	23	Exhibit 16 is the Management Presentation For Project
24	that document was going to be used I think beginning the	24	Scampi, and it shows a date on the cover of 2019.
25	next day on December 10th, in which the negotiation team	25	This is a document that you recall that you
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	82		84
1	was meeting with the bidders in Atlanta?	1	first saw when the meeting with the bidders began in
2	A Yes.	2	Atlanta?
3	Q Okay. Was the production presentation document	3	A Yes.
4	actually at this meeting? Did you get to see it?	4	Q I'm sorry. One further question I forgot to
5	A I don't remember that. My first recollection	5	ask on 15.
6	of receiving the presentation document was at the very	6	A All right. Sorry. Back to 15.
7	first meeting that we had with the proposer.	7	Q Sure, please.
8	Q Okay. And since you haven't seen it, I will	8	A Okay.
9	take it as true that you had no input into what the	9	Q It says: Production of draft APA.
10	document was going to say?	10	That's the asset purchase agreement we talked
11	A No, no.	11	about earlier?
12 13	Q And at the meetings, which I do believe began	12 13	A Uh-huh.
14	on that next day, which was the 10th of December A Uh-huh.	14	Q And do you recall if the draft APA document was
15	A Uh-huh.Q do you know how long the meetings went on?	15	available to you at this meeting? A I do not remember.
16	Was it the 10th, the 11th, and 12th of December, or was	16	Q And Number 3 is MIRA Communication.
17	the last date	17	Do understand what MIRA Communication refers
18	Without looking at a calendar, it was either a	18	to?
19	total of three or four days.	19	A I believe that's referring to
20	Q Okay. And tell me these meetings; what was	20	Q Pardon me.
21	the structure of these meetings with the bidders?	21	A I believe so when we say MIRA we're
22	A JEA would go through their management	22	referring to the Macquarie team, and I believe they had
23	presentation, which took an hour to two hours I believe	23	sent a letter to JEA about something regarding the
24	for them to do that, and then we reserved about an hour	24	process. I don't remember exactly what the letter was
25	for questions and back and forth with the bidders.	25	about.
	Tor questions and back and for the with the bladers.		
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.

1 Q Was the letter about MIRA dropping out of the 2 process?

Α It may have been.

Q Did they in fact drop out of the process?

I don't think anybody did before we -- before

6 it was terminated.

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Okay. We talked about the -- in the December 3 meeting that the investment bankers thought that the January 20, 2020 date was aggressive.

Do you recall where the subject matter experts were on that topic? Were they of the belief that it was too aggressive also?

What I remember is that I think everybody felt that the timeline was aggressive. We all knew that it was moving the timeline up. So we all knew that it was an aggressive timeline, but I think those of us who were more -- who lived in Jacksonville and, you know, worked for either JEA or the City were very well aware of what was going on with the news media at the time, and the public conversation that was happening.

So I think we were all kind of balancing an aggressive timeline with also trying to get the procurement completed at some point.

24 Okay. So you said the decision was made -- or 25 not going to alter the January 20 -- January 30, 2020

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deadline. Whose decision was that?

I don't think we ever made a decision. We talked about it, but I don't think we ever came to a conclusion that that's what was going to happen, because, like I said, there still was a -- there still

6 was a lot of negotiation that had -- that had to happen.

7 And so I personally never felt like we actually settled

8 on January 30th as a deadline.

Okay. And as of the date that the termination occurred, December 24th, the day before Christmas -- as of December 24th, in your mind, what would be the submission deadline, was still subject to change?

13 Α Yes.

MR. RUSSELL: That was 16.

(Exhibit No. 17 was marked for identification.)

16 Okay. 17 is the Asset Purchase and Sale

17 Agreement we talked about before. It shows in the upper 18 right-hand corner that it's a draft prepared by the law

19 firm of Pillsbury Winthrop Shaw & Pittman, and dated 20 12/12/19.

21 Do you recall seeing this document, Ms. Burch?

22 I can't say specifically. I -- I may have 23 reviewed it, but I reviewed a lot of documents, so I 24 don't remember if I read every paragraph in this

25 document.

Hedquist & Associates Reporters, Inc.

1 Did you have an understanding as to what the 2 work product that was being done by the lawyers? Were 3 they in the process of preparing an asset purchase and 4 sale agreement that would be a generic agreement that

6 Α Yes.

> Q -- who actually signed it?

could be used by any of the bidders --

And none of these agreements were prepared

9 by -- for a specific bid, or to match up to a specific

10 bid?

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11 Α That's my understanding.

12 Q Okay. And I think we talked about --13 MR. RUSSELL: This will be 17 then -- no,

14 excuse me. This will be 18. That will be 17.

15 (Exhibit No. 18 was marked for identification.) 16

And 18 is a System Coordination Agreement. Do you recall what this document had to do in

18 connection with the sale of JEA?

No I don't remember this one at all.

20 And so you don't know -- were these -- I'll a

21 call them, for lack of a better term, sub agreements.

22 To your knowledge, were any of sub agreements 23 being prepared based upon the structure of any specific

24 bids?

25 Α Of any specific bids?

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1 Right. Q

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18

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2 Α No.

3 MR. RUSSELL: And so we marked that one as 18. 4 (Exhibit No. 19 was marked for identification.)

5 Q Number 19 is a letter dated December 12th from

6 -- 12, 2019 -- from Mayor Curry to JEA board members.

Do you recall reading this letter?

Can I read it first?

9 Sure. Absolutely.

MR. RUSSELL: And I'll go get some water.

11 Take your time. I'm going to grab a bottle of

12 water.

13 MS. BURCH: Okay.

14 So I don't recall ever reading this document,

15 but there was obviously conversation about it.

16 Okay. And there really was just two specific

17 paragraphs I wanted to ask you about.

First, the mayor seems to have adopted -- I

20 think it was originally your idea -- that the ITN

21 process should conclude by the end of January. On

22 page 2 --

23 Α What paragraph.

24 Q -- paragraph 2.

25 Paragraph 2?

	89		91
1	Q Yes.	1	Q Just so we can identify it, what this is is an
2	A Looks like it.	2	updated revised reply instructions for the Project
3	Q Okay. Is that just a coincidence?	3	Scampi Invitation to Negotiate. And what your
4	A I don't know.	4	negotiation team had seen before was just revised reply
5	Q Do you know if he had knowledge that the	5	instructions.
6	January 20, 2020 date was being used by the negotiation	6	So this is a further request, if I understand
7	team in talking to the bidders?	7	it, and if you agree with me, that further replies be
8	A I don't know.	8	submitted by the bidders.
9	Q Okay. And then in paragraph 3 the concept I	9	A That is my understanding.
10	wanted to talk to you about it says: the mayor's	10	Q Okay.
11	saying that a top tier of the proposals should be given	11	A And if you got this from NextEra, then, you
12	to the City Council for them to review and consider.	12	know
13	And that's different than the idea being	13	Q It went out.
14	pursued by the negotiation team of a single bidder.	14	A Yeah, I would assume that it went out.
15 16	A Yes, it was.	15	Q Yeah, it did.
16 47	Q But did the negotiation team ever meet again before the cancelation of the ITN and discuss the	16	And then my question is, do you know if any
17 18		17 18	updated revised replies were provided to JEA or to the negotiation team actually by any of the bidders?
19	mayor's request demand or, excuse me, the request to the JEA board members that a top tier of bidders be	19	A No, because they weren't we didn't expect
20	provided to the board?	20	them until January.
21	A Yes. We talked about it at a strategy session.	21	(Exhibit No. 21 was marked for identification.)
22	I don't remember what the date was, but I know there was	22	Q Then 21 is a lot of people showing up for a
 23	conversation about it.	23	canceled meeting, and this looks like a meeting that was
 24	Q Can you tell me about that conversation,	24	scheduled for the negotiation team and NextEra.
25	please?	25	Is that my understanding of this?
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	90		92
1	A Yeah, it was really you know, up until this	1	A So without me I I don't remember exactly,
2	time we had all been on the path to choose one entity,	2	but what this looks like, because it includes U.S. Water
3	and we were contemplating, you know, his comments in the	3	on there U.S. Water.
4	letter, as it had been reported in the press, whether	4	I you know what? I can't tell you
5	that was even possible, you know, because we all felt	5	specifically if this was it may have been partnering
6	that or I I can't speak for everybody else, but I	6	meeting as well.
7	felt that we had to close the procurement in order to be	7	Q My understanding is NextEra makes it on this
8	able to actually send something to the JEA board.	8	agenda with U.S. Water because they were talking about
9	And in my mind, the only way you could close a	9	partnering on the water side.
10	procurement was to have a best value proposer to	10	A Very possible.
11	present.	11	Q Okay. And it got canceled. I just don't know
12	MR. RUSSELL: So that will be 19, I hope.	12	what it is.
13	(Exhibit No. 20 was marked for identification.)	13	What is the FTI Regulatory Report? Do you
14	Q And 20 again is is a document. I don't know	14	know?
15	whether you would have even seen this document.	15	A Oh, yeah. That was a report that had been
16	First, a very confusing thing about the	16	prepared by a different advisor, and it was talking
17	document is it indicates it's from NextEra, but that's	17	about as far as with the states, the what's the
18	because the produced copy we got was produced by NextEra	18	commission? Like the utility the state's yeah,
19	and they put their stamp on it. So this is actually a	19	the PSE. That's right. Public Service Commission.
20	JEA document.	20	Kind of there was a lot of discussions about
21	Did you ever see this document?	21	what types of approvals would have to be obtained from
22	A Let me take a look.	22	the Public Service Commission. So that was a report
23	So I can't tell you specifically whether I	23	that that particular consultant was you know, had
24	reviewed this. I can't tell you specifically whether I	24	prepared on what approvals would be required, and which
	reviewed this or not.	25	ones wouldn't for the different type of transactions.
25	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.

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And just to wind it up and be clear, consistent

with the confidentiality agreement and what you

that you never spoke to anybody outside of the

understood about the code of silence, your knowledge is

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Α

session?

Q

November/December 2019?

Potentially. You mean during a strategy

Well, did you just have a cell phone in

Hedguist & Associates Reporters, Inc.

22

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	97	١.,	99	
1	A So I have two cell phones. One is my personal	1	A Yes, I do.	
2	and one is my City cell phone.	2	MR. LINDSEY: She will do it promptly.	
3	Q Did you provide records for both cell phones?	3	MS. BURCH: Yes, I will do it promptly.	
4	A Only for my personal.	4	MR. BLODGETT: I appreciate that.	
5	Q Okay. Did you conduct any business relating to	5	Q So my questions are going to be just tailored	
6	the ITN process through the I assume the City cell	6	then to your personal cell phone.	
7	phone you had?	7	A Yes.	
8	A Not not that I remember. But I would ask if	8	Q And your personal cell phone is the device from	
9	I could as a follow up when we leave here to just go	9	which you produced the records that we received?	
10	through and check that, because I only remember using my	10	A Yes.	
11	personal cell phone, and so I did not look at my COJ	11	Q Okay. Do you know what type of cell phone you	
12	cell phone.	12	were using in December and November of 2019?	
13	So if I could follow up with that with you all,	13	A Yes. It's a iPhone 11 Pro, I believe.	
14	I'll do that when I leave.	14	Q Okay. And you still have that phone; it's with	
15	Q Just so we're clear, you're going to go back	15	you here today?	
16	when we're done, look at your City cell phone records	16	A Yes.	
17	and see if there are any documents responsive to Lanny	17	Q And do you know what the phone number is	
18	Russell's request, which is Exhibit 24.	18	associated with that phone?	
19	THE REPORTER: Exhibit 23.	19	A (904)654-4948.	
20	MR. BLODGETT: Yeah, we're skipping 23. It	20	Q And who is the service provider for that cell	
21	goes from 22 to 24.	21	phone as of November and December of 2019?	
22	(Exhibit No. 24 was marked for identification.)	22	A Verizon.	
23	MR. BLODGETT: Good catch.	23	Q And Verizon is still your cell phone service	
24	Q Do you have any idea about the timeframe that	24	provider?	
25	will require?	25	A Yes.	
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.	
	98		100	
1	98	1		
1 2	98 A I can get it I can find out by the end of	_	Q So other than that cell phone and your City of	
2	98 A I can get it I can find out by the end of the week.	2	Q So other than that cell phone and your City of Jacksonville cell phone, did you use any other cell	
_	98 A I can get it I can find out by the end of the week. Q Okay. It's not a super rush. I just want	_	Q So other than that cell phone and your City of Jacksonville cell phone, did you use any other cell phones while you were an ITN negotiator?	
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5 a new phone, but I had switched over from Google -- a

6 Google phone -- I forget what they're called -- Android.

7 I had switched from Android to iPhone, and so was still

learning how to use it, and I was just fiddling around

9 with it in the airport and accidentally deleted the

10 chain with John.

11 Q Do you remember the general timeframe that you 12 made the switch from Android to iPhone?

13 It was when I got this phone in the latter part 14 of October. So it was between mid and late October.

15 Q Of 2019?

16 Α Yes.

17 And to your knowledge you did not delete any

18 other texts relating to the ITN process from your phone?

To my knowledge.

20 a Okay. Do you recall what the deleted text with

21 Mr. McCarthy said?

22 No. Most of my text messages with him, as they 23 were with Jenny, were about scheduling. So it was all, 24 you know, meetings, or questions about meetings, or when

25 I needed to be somewhere, things like that.

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5 files. But I do have -- I do have that to respond as

6 well.

7

10

Q And just for clarification, what is ITD?

8 Α It's our IT department. I can't remember what

9 the I stands for.

> Q Information and technology department.

11 Yes. Thank you. Thank you. That's what it Α

12 is.

13 I just didn't want to make the assumption. Q

14 Α Information and technology, yes.

15 Q That's with the City of Jacksonville. It's not

16 an --

17 Α Yes.

18 Q -- outside service provider?

19 Α Correct.

20 So in addition to looking at the potential

21 records you may or may not have with the City of

22 Jacksonville cell phone, you're going to go back and

23 look at those documents that ITD gave you and see if

24 those are responsive to Mr. Russell's request?

25 Α Yes.

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	105		107
1	Q So scheduling of ITN-related issues?	1	young, I'm okay.
2	A Yes.	2	MS. BURCH: See, I didn't know I didn't
3	Q Have you ever spoken with Mr. McCarthy about	3	understand that.
4	any subject matter that was not related to the ITN?	4	MR. BLODGETT: Yeah. So there are cell phone
5	A I mean, I'm sure we have at some point. You	5	call logs, and you produced the cell phone call
6	know, we talked. I believe he graduated from Ohio	6	logs.
7	State, and I grew up in Ohio, so I know we talked about	7	MS. BURCH: Right.
8	that at some point. So I'm sure we talked about things	8	MR. BLODGETT: It looks like this document,
9	outside of that.	9	which is Exhibit 27. And there's the same thing,
10	Q How about text messages outside of the ITN	10	but for text, for some providers.
11	process you were involved in? Had you ever texted	11	MS. BURCH: Okay.
12	Mr. McCarthy outside that context?	12	MR. BLODGETT: I'm pretty sure Verizon has text
13	A I can't say for sure without reviewing them. I	13	logs.
14	don't remember.	14	MS. BURCH: Okay.
15	Q Do you recall the timeframe of the texts that	15	MR. BLODGETT: If you could provide those to
16	were deleted?	16	us, it would also be helpful.
17	A Well, I met John on November 25th, and then	17	MS. BURCH: I'll check with them.
18	whatever the date was that they were deleted, which was	18	MR. BLODGETT: And I'm also going to ask for
19	when I was like I said, I was sitting in the airport	19	the call logs or the text logs, if you would.
20	in Atlanta waiting on my return flight.	20	They do not typically contain the the bodies of
21	So whatever that date was. It about	21	text messages, what you write or receive, but they
22	December 13th or 14th, I think.	22	will have, you know, the date, the time, the sent
23	Q And the Atlanta flight you're talking about,	23	number, the received number.
24	was that the Atlanta meet related to the Atlanta	24 25	If you would provide us a version of that log
25	meetings for the ITN process? Hedquist & Associates Reporters, Inc.	25	from November 21st, 2019 to December 24th, 2019. Hedquist & Associates Reporters, Inc.
	106		108
1	A Yes.	1	MS. BURCH: Okay.
2	Q So that would have been mid December 2019?	2	MR. BLODGETT: Basically the day of your
3	A Yes.	3	appointment until the day the ITN was canceled.
4	Q So if you would look at Mr. Russell's e-mail	4	And if you would, just
5	that's been as Exhibit 24, one of the things he	5	MS. BURCH: Well, the day of my appointment was
6	requested, and it's actually 1, little i, it's, I'll	6	November 25th. So are you saying because you
7	quote, logs for cell phone calls and texts, unquote, for	7	said the 21st, and that's the day that Brian asked
8	the month of November and December of 2019.	8	me to participate, but my appointment was
9	A Right.	9	technically on the 25th.
10	Q We did not receive any text message logs. We	10	MR. BLODGETT: Okay. I got you. Yeah, so I
11	only received cell phone call logs.	11	guess let's stick with the 21st, so when Brian spoke
12	Did you check with Verizon to see whether or	12	with you, to December 24th when the ITN was
13	not Verizon has cell phone text logs?	13	canceled.
14	A No.	14	MS. BURCH: Okay.
15	Q Okay.	15	MR. BLODGETT: And if you would, just please do
16	A No. I don't	16	not redact the call information about, you know,
17	MR. LINDSEY: I don't even know that that	17	like the numbers, the times, et cetera.
18	MS. BURCH: Yeah. I don't know what that is.	18	But if you see that there's irrelevant text
19	MR. LINDSEY: So that would be my my my	19	messages, bodies of the text, like I'm fine with you
20	fault. I didn't even understand that.	20	redacting those.
21	MS. BURCH: I didn't either.	21	Is that okay?
22	MR. BLODGETT: And I didn't know this until I	22	MS. BURCH: Say that again. Don't redact date
23	had a case that revolved this issue about two months	23	and time?
24	ago.	24	MR. BLODGETT: Right. Yes, we want to be able
25	MR. LINDSEY: Okay. Well, at your age, you're	25	to right. So we'd like to see the date, time,
	Hedguist & Associates Reporters, Inc.	1	Hedquist & Associates Reporters, Inc.

109 111 1 1 sender and recipient of each text within that It was directed to JEA, and John McCarthy is 2 timeframe. And if there are relevant text messages, 2 the other party on that text message chain, so John 3 3 in your judgment they're relevant to the ITN, we'd would have preserved it. 4 4 like to see those too, but if you see that there's Did you ever talk to John McCarthy to verify 5 personal text that are unrelated to the ITN, we're 5 that he had the text chain that you accidentally 6 fine with you redacting those. 6 deleted? 7 7 MS. BURCH: Okay. No. 8 MR. BLODGETT: Okay. Thanks. 8 MR. LINDSEY: I instructed her not to contact 9 9 (Exhibit No. 25 was marked for identification.) him. 10 So the next exhibit is Exhibit 25. It's a 10 MR. BLODGETT: Okay. 11 memorandum created by Rory Diamond, Jason Gabriel, and 11 Prior to becoming an ITN negotiator, or really 12 12 Sean Granat, and it's dated January 24, 2020. at any point in the ITN process, did you receive any 13 If you'll read it towards the middle of the 13 instructions from anyone, including JEA's attorneys or 14 paragraph, and there's only one paragraph in this memo, 14 OGC, about preserving information related to the ITN 15 bu it says that, you know, Rory Diamond had instructed 15 process? 16 16 JEA to, quote, immediately cease the destruction, Α 17 17 Q purging, or removal of any and all records whatsoever in Can you explain the information that was given 18 the possession, custody, or control of JEA, JEA 18 to you? 19 employees, and any third-party agents such as vendors 19 Α Don't delete anything. 20 and consultants. 20 Q And who told you that? 21 21 Do you see that? I don't remember. I don't remember exactly. I 22 22 Α I do. mean, there are several conversations. You know, Carla 23 23 Q Did you ever get a copy of this memorandum? Miller would speak up from time to time, and, you know, 24 Α I believe so, because it was sent to the CDC 24 give reminders about things. And between Lynne and the 25 e-mail address, which I have access to. I receive 25 attorneys at Foley, you know, there were -- there were Hedquist & Associates Reporters, Inc. Hedquist & Associates Reporters, Inc. 110 112 1 1 everything that comes through that e-mail. conversations about it from time to time. 2 2 Okay. And so this memorandum would have been But you remember having multiple conversations 3 after you accidentally deleted --3 with different sets of attorneys about that issue? 4 4 Δ Yes. I mean, not specifically. It's more -- you 5 Q -- your text messages to Mr. McCarthy? 5 know, it was more about public meetings and public 6 Α 6 records, and, you know, the rules around all of it, and, 7 7 you know, I -- I know -- you know, I know the law Q Do you remember how you got a copy of this 8 memorandum? 8 surrounding public meetings and public records, and I 9 Through the CDC e-mail. 9 just unfortunately made a mistake when I accidentally Α 10 deleted those text messages. Okay. So just an e-mail to multiple people. 10 O 11 You were on a chain --And just to make sure I understand your earlier 12 12 Yes.

11

Α

13 Q -- and you received it that way?

14 Α

15 Q Did you ever have any conversations about this

16 memorandum with anyone?

17 Α

18 Do you recall that you read this memorandum Q

19 when you received it? 20

Α Yes.

21 After you read the memorandum did you do Q 22 anything to try to recapture the text that you had 23 accidentally deleted?

24 Δ No.

25 Q Do you recall why you did not?

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testimony, you've reached out to ITD to give you some 13 information.

14 Have you specifically asked ITD to help recover 15 deleted texts you had with Mr. McCarthy?

No, because it's on my personal cell phone.

16

17 They don't have access to that.

18 So even though that ITN process related to City 19 business, you don't feel comfortable going to ITD to ask 20 to recover that text?

No. I don't know how they would.

Do you -- between the date that you were appointed to the ITN -- strike that.

24 The date that you spoke with Mr. Hughes and the 25 date that the ITN was canceled, did you ever back up

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21

22

your cell phone? A I don't know specifically. That's a great question though, because I think it backs up every night. So potentially. A Just not know a let more about this than I of the second of the people in the plant too. A Just not know a let more about this than I of the second of the people in the plant too. A Just not know a let more about this than I of the second of the people in the plant too. A Just not know a let more about this than I of the second of the people in the plant too. A Just not know a let more about this than I of the second of the people in the plant too the people in the plant to the plant to the plant to the people in the plant to the plant to the plant to the plant to the people in the plant to the		113		115
2 A I don't know specifically. That's a great a question though, because it think it backs up every inight. I think I have it sot to back up every night. 5 upotentially. 6 Q Okay. 7 A Just not knowing. 8 Q When you say you have it set to back up, what 9 do you mean by that? 10 A I think when you plug it in at night — when! 11 plug it in at night to charge it, I think it's set to 12 eutomatically book up every night. 13 Q Would that be backed up on your computer, or an 14 external hard drive, or — 15 A No. I think it's in the Cloud with Verizon. 16 I'd have to check though. I don't remember. 17 Q But you believe that Cloud is through Horizon 18 and not the icloud? 19 A Verizon. 10 Q Okay. 21 A Yes. 22 Q And I'm assuming — 23 A I t may be through icloud too. I — I don't 24 know for same. 25 Q Okay. And then you indicated that you may 26 use — it sounds like you haven't confirmed this, but 27 you may use Icloud as well? 28 A No. I didn't think about it. 29 Q Nay. And then you indicated that you way 20 Love in the provision of these texts were saved there? 20 A No. I didn't think about it. 21 Q Okay. And then you indicated that you way 22 use I may. 23 A I same suming you did not check the Icloud 24 to see if those deleted texts were there? 24 A Nope. I didn't think about it. 25 Q Okay. And then you indicated that you way 26 use — it sounds like you haven't confirmed this, but 27 you may use Icloud as well? 28 A Yes. I may. 29 Q Nay. I may be through licoud to be the provised to use? 30 Q Nay. And then you indicated that you way 31 I mess? 4 A Yes, yes. 5 Q When's the last time you used iTunes? 5 Q When's the last time you used iTunes? 6 A I couldn't say for sure. It's mostly just to — to download apps for things. 6 Q Okay. And then you that it syne with their 20 phone and it will download basically backups of certain 21 Hand the provision of the page, it says BH Brian. 22 Hand the text resear of lear, the provision of the page, it says BH Brian. 23 A Yes. 24 A Yes. 25 So if you would also check — 25 A Figure 1 and	1		1	
3 Q that will be helpful too. 4 A I will. You know a lot more about this than I do Q Well, I just got instructions from someone who actually knows they're talking about. 5 Q Well, I just got instructions from someone who actually knows they're talking about. 6 Q Well, I just got instructions from someone who actually knows they're talking about. 7 A Just not knowing. 8 Q Well, I just got instructions from someone who actually knows they're talking about. 8 MR. RUSSELL: Do you still believe this was my e-mail. Please for leading it Lamy's e-mail. 9 A I think when you plug it in at night when I	2		2	
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6 Q Well, Just pot knowling. 8 Q When you say you have it set to back up, what 9 do you mean by that? 11 plug it in at night to charge it. I think it's set to automatically back up every night. 12 (would that be backed up on your computer, or an external hard drive, or 15 A No. I think it's in the Cloud with Verizon. 16 I'd have to check though. I don't remember. 17 Q But you believe that Cloud is through Horizon. 18 and not the iCloud? 19 A Vest. 20 Q Okay. 21 A Yes. 22 Q And I'm assuming 23 A I'm may be through iCloud too. I I don't know for sure. 25 Q Okay. So did you check the Vertzon Cloud to Hedguist & Associates Reporters, inc. 114 see if those deleted texts were there? 2 A Nope. I didn't think about that. 3 Q Okay. And I'm assuming you did not check the ICloud as to see if those texts were saved there? 2 A Nope. I didn't think about that. 4 Q So would you check those two? 5 A No. I didn't think about that. 5 Q So would you check these two? 4 A Yes. I will. 5 Q When's the last time you used iTunes? 5 A Yes. I will. 6 Q Cloay. 7 Q Okay. So eith in spoused iTunes? 8 A Yes. I will. 9 Q Okay. And the reason I ask that is sometimes to to to get to download apps for things. 9 Q Okay. And the reason I ask that is sometimes to the people have for sure in the people have for sure. 16 Q Okay. And the reason I ask that is sometimes to the people have for sure. 17 Q Okay. So each and every single one of these appears in the people have for sure. 18 Q Okay. And the reason I ask that is sometimes to the people will also check 20 Q Okay. And the reason I ask that is sometimes people have for sure in the people have for sure. 21 Q Okay. And the reason I ask that is sometimes people have for sure in the people have extended to the people will also check the people have extended to the people will also check in the people will al	4	night. I think I have it set to back up every night.	4	A I will. You know a lot more about this than I
A Just not knowing. A Q When you say you have it set to back up, what do you mean by that? A I think when you plug it in all night — when! I plug it in at night or charge it, I think it's set to automatically back up every night. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I think it's in the Cloud with Verizon. A No. I didn't think about it. A Verizon. A No. I may be through i Cloud too. I — I don't when you indicated that you may use indicated where with the wide with the wide wide wide wide wide wide wide wid	5	So potentially.	5	do.
8	6	Q Okay.	6	Q Well, I just got instructions from someone who
9 d. you mean by that? 10 A I think when you plug it in at night when i i plug it in at night to charge it, I think it's set to i plug it in at night to charge it, I think it's set to i plug it in at night to charge it, I think it's set to i i would that be backed up on your computer, or an it will download be sked up on your computer, or an it will to hard or it will download basked it in the Cloud with Verizon. 16 I'd have to check though. I don't remember. 17 Q But you believe that Cloud sithrough Horizon and and not the iCloud? 18 A Verizon. 19 A Verizon. 19 A Verizon. 20 Q Okay. 21 A Yes. 22 Q And I'm assuming 23 A I'm ay be through iCloud too. I I don't i understand what's 24 Know for sure. 25 Q Okay. So did you check the Verizon Cloud to Hedquist & Associates Reporters, inc. 114 see if those deleted texts were there? 2 A Nope. I didn't think about it. 3 Q Okay. And then you indicated that you may use iCloud as well? 4 A Yes. I may. 4 use it sounds like you haven't confirmed this, but you may use iCloud as well? 5 A Yes. I may. 6 A Yes. I may. 7 Q And I'm assuming you did not check the iCloud as to see if those texts were saved there? 3 A No. I didn't think about it 4 Q So would you check those two? 5 A Yes. I may. 6 A Yes. I may. 7 Q And I'm assuming you did not check the iCloud as well? 8 A Yes. I may. 9 A No. I clidn't think about it 10 Q So would you check those two? 11 A Yes, yes. 11 A Yes, yes. 12 Q Okay. And then you used iTunes? 13 A Yes. 14 A Yes, yes. 15 Q Okay. And then you seed iTunes? 16 A Yes. I will. 17 Q Okay. And then you indicated that you use iTunes? 18 A Yes. 19 Q Okay. And then you indicated that you may use iTunes? 19 A Yes. I will. 20 Q Similar line of questioning, but do you use iTunes? 21 A I couldn't say for sure. It's mostly just in at the see are in the people it has a responsive to the people it has a referenced in these are in the people it has a referen	7	A Just not knowing.	7	actually knows they're talking about.
10 A I think when you plug it in at night when 10 MR. LINDSEY: Educating us. 11 plug it in at night to charge it, I think it's set to 11 MS. BURCH: We're learning things today. (Exhibit No. 26 was marked for identification.) 13 Q So I've marked as Exhibit 26 the texts you've 12 (Exhibit No. 26 was marked for identification.) 13 Q So I've marked as Exhibit 26 the texts you've 14 provided, and I'm going to go through these texts as 15 quickly as I can. 16 I'd have to check though. I don't remember. 18 quickly as I can. 1	8	Q When you say you have it set to back up, what	8	MR. RUSSELL: Do you still believe this was my
11 plug it in at night to charge it. I think it's set to 12 automatically back up every night. 13 Q Would that be backed up on your computer, or an 14 external hard drive, or 15 A No. I think it's in the Cloud with Verizon. 16 I'd have to check though. I don't remember. 17 Q But you believe that Cloud is through Horizon 18 and not the Icloud? 19 A Verizon. 20 Q Okay. 21 A Yes. 22 Q And I'm assuming 23 A It may be through iCloud too. I I don't 24 know for sure. 25 Q Okay. So did you check the Verizon Cloud to 4 Hedquist & Associates Reporters, Inc. 10 See if those deleted texts were there? 2 A Nope. I didn't think about it. 3 Q Okay. And then you indicated that you may 24 useit sounds like you haven't confirmed this, but 25 you may use iCloud as well? 26 A Yes, I may. 27 Q And I'm assuming you did not check the iCloud 28 to see if those texts were saved there? 3 A Yes, I will. 3 Q So would you check those two? 4 A Yes, I will. 4 A Yes, I will. 5 Q So would you check those two? 5 Q Okay. And then reason I ask that is sometimes 17 Q Okay. Okay. 18 A Yes, I will. 4 A Yes, yes. 19 Q Okay. And I'm dereason I ask that is sometimes 19 A I couldn't say for sure. It's mostly just 19 to to get to download apps for things. 19 Q Okay. And then reason I ask that is sometimes 21 people have iTunes set up so that it synos with their 22 phone and it will download basically backups of certain 24 So if you would also check 25 A Yesh. Hedquist & Associates Reporters, Inc. 11 Ms. BURCH: We're learning thich ethe texts you've 4 provided, and I'm going to go through these texts as 16 quickly as I can. 16 A Okay. 16 A New. 26 C A Nay i'm assuming you did not leave the series of the sea are texts that you sent or received to the people that are referenced in these of currents. 27 Q In fexhibit 26. 28 Q In fexhibit 26. 39 A Yes. 40 Q Now gift think about that. 50 Q Okay. And the reason I ask that is sometimes 51 people have i'm and i'	9	do you mean by that?	9	e-mail? He keeps on calling it Lanny's e-mail.
12 automatically back up every night. 13 Q Would that be backed up on your computer, or an interest external hard drive, or	10	A I think when you plug it in at night when I	10	MR. LINDSEY: Educating us.
4 Variet and hard drive, or 16 I'd have to check though. I don't remember. 17 Q But you believe that Cloud is through Horizon. 18 I'd have to check though. I don't remember. 19 A Verizon. 20 Q Okay. 21 A Yes. 22 Q And I'm assuming 23 A I It may be through icloud too. I I don't when the feet of the through icloud too. I I don't hedguist A Sasociates Reporters, inc. 114 see if those deleted texts were there? 2 A Nope. I didn't think about it. 3 Q Okay. And then you indicated that you may use - I cloud as well? 4 So wand I'm assuming you did not check the icloud to haven't confirmed this, but you see if those texts were saved there? 2 A And I'm assuming you did not check the icloud to see if those texts were saved there? 3 Q Okay. And I'm assuming you did not check the icloud to see if those texts were saved there? 4 A Yes, I may. 5 Q So would you check those two? 11 A Yes, I may. 12 Q Similar line of questioning, but do you use in I'll you gather these text messages that the text were saved three? 3 A I couldn't say for sure. 14 A Yes, yes. 15 Q When's the last time you used iTunes? 16 A I couldn't say for sure. 17 Q Okay. And the reason I ask that is sometimes people have iTunes set up so that it synes with their phole and it will download basically backups of certain files. 24 So if you would also check 25 A I may be through licloud too. I I don't don't any it is a proper to download apps for things. 26 A Nope. I didn't think about it. 27 A The other exhibits? 28 A Yes. 29 Q Neay. And the mean it will download basically backups of certain files. 29 A No. I didn't think about that. 20 Q Okay. 30 A Yes. 40 Q Okay. And the reason I ask that is sometimes people have iffunes set up so that it synes with their phole and it will download basically backups of certain files. 20 Q Okay. And the reason I ask that is sometimes people have iffunes set up so that it synes with their phole and it will download basically backups of certain files. 20 Q Okay. And the reason I	11	plug it in at night to charge it, I think it's set to	11	MS. BURCH: We're learning things today.
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6 A Yes, I may. 7 Q And I'm assuming you did not check the iCloud 8 to see if those texts were saved there? 9 A No. I didn't think about that. 10 Q So would you check those two? 11 A Yes, I will. 12 Q Similar line of questioning, but do you use 13 iTunes? 14 A Yes, yes. 15 Q When's the last time you used iTunes? 16 A I couldn't say for sure. 17 Q Okay. 18 A I couldn't say for sure. It's mostly just 19 to to get to download apps for things. 20 Q Okay. And the reason I ask that is sometimes 21 people have iTunes set up so that it syncs with their 22 phone and it will download basically backups of certain 23 files. 24 So if you would also check 25 A Yeah. Hedquist & Associates Reporters, Inc. 6 A I screen shot them from my phone. 7 Q Okay. So each and every single one of these 8 pages is a screen shot them from my phone. 7 Q Okay. So each and every single one of these 8 pages is a screen shot them from my phone. 7 Q Okay. And my understanding is that these are 10 Q Okay. And my understanding is that these are 11 all the text messages you found that are responsive to 12 Mr. Russell's request? 13 A Yes. 14 Q So looking at Exhibit 26 on page 1, it's the 15 top of the page, it says BH Brian. 16 A Uh-huh. 17 Q Does that refer to Brian Hughes? 18 A Yes. 19 Q And then the next really the first text 20 message which is in gray on page 1, it's dated 21 November 21, 2019. Did you send or receive any text 22 prior to that date that related to the ITN? 23 A That related to the ITN, no. 24 Q And just to make the record clear, the gray 25 texts are from Brian Hughes? Hedquist & Associates Reporters, Inc.	4	use it sounds like you haven't confirmed this, but	4	Q How did you gather these text messages that
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29 of 41 sheets Page 113 to 116 of 164 06/18/2020 04:16:32 PM		Hedquist & Associates Reporters, Inc.		_
	29 of	41 sheets Page 113	to 116	of 164 06/18/2020 04:16:32 PM

The -- just what his goals were by completing

Hedguist & Associates Reporters, Inc.

25

Q

Do you recall what the subject matter of those

but the library system in Jacksonville?

today, but I just want to make sure I recall it

the ITN process while that process was ongoing.

MS. BURCH: Yeah.

-- what it was about, but --

Correct.

that. I don't know exactly.

about the library. So must have been something about

MR. RUSSELL: Excuse me for the interruption,

MR. RUSSELL: Just sounded kind of peculiar.

MS. BURCH: Yeah. No. I mean, that's a part

I believe you answered this question earlier

But my understanding is you never spoke with

So turning to page 4 of Exhibit 26, at the top

there's a gray message from Mr. Hughes that you received

at 7:17 a.m. on December 23rd, 2019, and it states,

quote: LC going to ask JEA board to pull plug on ITN

of our responsibilities. So I don't remember what

Mr. Hughes about a substantive issue in connection with

- 1 the ITN process.
- 2 a And what were his goals?
- 3 Α The best value for the citizens of
- 4 Jacksonville.

7

- 5 Did he specify what he meant by best value
- 6 during your November 25th cell phone call?
 - No, because that was all to be determined based
- 8 on the replies that we received.
- 9 On page 2 there's a subsequent set of text
- 10 where Mr. Hughes asks if you connected with someone
- 11 named Robin?
- 12 Δ Uh-huh.
- 13 Q Is that referring to Robin Smith?
- 14 Α
- 15 Did you communicate with Robin Smith on Q
- 16 November 25, 2019?
- 17 I mean, that was the first day that the three
- 18 of us went over to be appointed to the negotiation team,
- 19 so I would say yes.
- 20 I would have to look at my call log to see.
- 21 If you need to refer to your call log, that's Q
- 22 fine?

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- 23 Α Is that okay.
- 24 Q Yeah.
- 25 Α 9603. So -- okay. So I talked to him then on
 - Hedquist & Associates Reporters, Inc.
- 122

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correctly.

Α

via press today.

Yes.

- Sunday afternoon, is what it looks like. Yeah. Okay.
- 2 Q Do you recall what you discussed with
- 3 Mr. Smith?
- 4 No. Just other than, you know, scheduling,
- 5 talking about, you know, what kind of things he had
- 6 going on for his -- for his work, and, you know, just
- 7 when to schedule meetings and whatnot. I don't remember
- 8 anything specific about it.
- 9 And moving to page 3 of Exhibit 26, towards the
- 10 middle of the page there's a series of texts dated
- 11 Tuesday, December 10, 2019.
- 12 Α Uh-huh.
- 13 My understanding, that was the first day of the
- 14 ITN negotiations in Atlanta?
- 15 Α Yes
- 16 a For some context.
- 17 And there's a text from Mr. Hughes that states:
- 18 Know your busy, but call if you can.
- 19 Α Uh-huh.
- 20 Q Do you remember if you spoke with Mr. Hughes on
- 21 December 10th?
- 22 I don't remember, but I can check the call log.
- 23 I probably did. I talked to him quite a bit.
- 24 Yes, I spoke with him that afternoon.
- 25 Q Do you recall what you spoke about?
- Hedguist & Associates Reporters, Inc.

- 1 The mayor. Α

Α

Q

2 Q Do you know why Mayor Curry was intending to

Hedquist & Associates Reporters, Inc.

3 ask the board to pull the plug on the ITN?

Do you see that?

Do you know LC refers to?

- I mean, I think it was just a matter of, you
- 5 know, what public opinion looked like at that point,
- 6 and, you know, I think everybody was just kind of ready
- 7 to stop the bleeding at that point.
 - So during the ITN process, prior to the
- 9 cancelation of the ITN, did you ever speak with anyone
- 10 in the mayor's administration about why he was
- 11 considering pulling the plug on the ITN?
- 12 No. Outside of our strategy session where we
- 13 talked about his December 12th communication.
- 14 Do you recall what was discussed about that
- 15 communication at the December 12th strategy session?
- 16 Yeah. It was mostly -- I don't know if -- if
- 17 the strategy session was on the 12th. It may have been
- 18 the next day. But it was -- it was what we had talked
- 19 about before where we were trying to figure out whether
- 20 we could pick, you know, three or four proposers to send

Okay. Did you or anyone else you're aware of

- 21 to the JEA board, or if we had to stick with just one.
- 22
- 23 tell any of the ITN bidders that Mayor Curry intended to
- 24 pull the plug on the ITN process?
 - I don't -- I don't remember that. I don't
 - Hedguist & Associates Reporters, Inc.

		125			127
1	rememb	per.	1	Q	When you're talking about the website, you're
2	Q	So you just don't recall?	2	talking al	bout What's Next Jax
3	Α	No, I don't recall.	3	A	Yes.
4	Q	So now on page 5 of Exhibit 26.	4	Q	JEA website?
5	Α	I should have numbered these.	5	Α	Yes.
6	Q	So at the very bottom there's a number, just to	6	Q	And that's the website where JEA has posted ITN
7	help.		7	related d	ocuments?
8	Α	Yes.	8	Α	Yes.
9	Q	So towards the bottom of page 5 it appears you	9	Q	Did you ever communicate with Jason Hutchinson
10	sent a te	ext to Mr. Hughes. It's dated December 26,	10	in connec	ction with this public records request?
11	2019, ar	nd it asked him to send Kerri Stewart it	11	Α	Not that I remember.
12	asked	well, it asked him to send Kerri Stewart's	12	Q	And you believe that Kerri Stewart was in
13	phone no	umber to you.	13	charge of	f responding to at least this public records
14	Α	Right.	14	request t	that's being discussed?
15	Q	Do you recall why you were asking for Kerri	15	Α	At least this one. Or she was working on it.
16	Stewart's	s phone number?	16	I don't k	know if she was responsible for it, but she was
17	Α	I think we're there was a public records	17	working	g on it.
18	request	that she was working on, and I needed to either	18	Q	What is Kerri Stewart's position with JEA?
19	provide	a response or, you know, ask her a question	19	Α	She's the director or chief of customer care, I
20	about it	. But I believe it had something to do with a	20	believe.	Her title is something like that.
21	•	ecords request.	21	Q	So the next text is on page 6. At the top of
22	Q	Do you recall what the subject matter of that	22		here is a picture of a man, and underneath that
23	•	cords request was?	23		says Randall.
24	A	I don't. There were so many.	24	A	Yes.
25	Q	So you don't recall if it related to the ITN?	25	Q	Is that Randall Barnes?
		Hedquist & Associates Reporters, Inc.			Hedquist & Associates Reporters, Inc.
1	Α	126 I mean, I'm sure it did. Based on the date, it	1	Α	128 Yes.
2		nething to do with that process.	2	Q	So the following pages and texts are between
3	Q	But you don't remember how it related to the	3		Mr. Barnes?
4	ITN?	241 / 64 40.11 C 10.11	4	A	Yes.
5	Α	No. I couldn't even tell you which one	5	Q	And it's the same formatting as the other set
6	which s	pecific request it was.	6		we looked at where Mr. Barnes' text are gray
7	Q	Kerri Stewart is an employee of JEA; correct?	7	and your	texts are blue; correct?
8	Α	Yes.	8	Α	Yes.
9	Q	Do you typically coordinate public records	9	Q	My next question is going to be about page 12.
10	request	responses with JEA employees?	10	Α	You're going to have to help me on that one.
11	Α	It depends on the request. We might have to if	11	Q	Page 12 at the bottom?
12	we have	e documents, they have documents. Just depends on	12	Α	I don't have page numbers.
13	the requ	uest.	13	Q	Oh, it doesn't?
14	Q	Other than this public records request that's	14	Α	No.
15	being dis	scussed with Kerri Stewart, can you recall any	15	Q	It says on it's a text at 12 the top left
16		stances where you've coordinated with a JEA	16		rs 12:48. It's Randall Barnes, and the first
17	employe	e about a public records request?	17	-	s it's a gray text. It says: Don't have the
18	Α	I don't recall anything specific. Kerri was	18		nagine that.
19		kind of heading up all the public records	19	Α	Yes. Got it.
20	•	s that came in. I guess the people who worked on	20		MR. LINDSEY: Show me where we're at.
21		vere under her supervision, and so at the time ere trying to figure out how to set up the website	21 22		MS. BURCH: December 20th. MR. BLODGETT: Right. It says December 20th,
23		out documents on the website so that they	23	Frida	ay, 9:20 a.m.
24		't have to respond to separate requests like that	24	11100	MR. LINDSEY: Got it.
25	all the t	·	25		MR. BLODGETT: Don't have the docs. Imagine
1 -		Hedquist & Associates Reporters, Inc.			Hedquist & Associates Reporters, Inc.
06/18	8/2020 04:	<u>·</u>	128	of 164	32 of 41 sheets

23

24

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Α

Q

Α

I believe it was a man.

made in person, over the phone?

Over the phone.

And do you remember -- well, was this criticism

Hedguist & Associates Reporters, Inc.

22

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24

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material ITN documents during the ITN process through a

Hedguist & Associates Reporters, Inc.

at the management presentation meetings. We received

Well, we received the management presentation

means other than the data room?

- 1 Q Okay. Do you know what Stephen Amdur looks
- 2 like?
- 3 Α Yes.
- 4 Q Okay. Do you believe it was Stephen Amdur that 5 made that criticism?
- 6 Α
- I believe it's very possible it was Stephen 7 Amdur.
- 8 Q Do you recall with any more specificity what
- 9 exactly the Pillsbury attorney's criticism was with
- 10 respect to your level of commitment?
- 11 So, yeah. I mean, I believe at that point, you
- 12 know, because it was after that news -- the news article
- 13 came out where the mayor was asking the JEA board to
- 14 cancel the meetings. So I believe we were talking about
- 15 whether to continue, you know, with meetings we had
- 16 scheduled that afternoon, and what else it was going to
- 17 take to get to the end of the process.
- 18 So Pillsbury, I think they, you know, perceived 19
- us as trying to -- and also it was December 23rd, so
- 20 it's right before Christmas, and Randall was either out
- 21 of town already, or going out of town, and so we were
- 22 just discussing scheduling meetings go forward.
 - And I think they were maybe misunderstanding
- 24 our availability that we were expressing at that time.
- 25 Did the news that the mayor had asked for the Hedquist & Associates Reporters, Inc.
 - 134
 - plug to be pulled on the ITN process have any impact on
- 2 Pillsbury's commitment to try to see through the ITN
- 3 process?

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- 4 Α I couldn't say for sure.
- 5 Q I don't want to, like, put words in your mouth,
- 6 but what I'm getting at is it just seems strange to me
- 7 that the mayor would say he wants the ITN process, the
- 8 plug to be pulled on it, and then Pillsbury seems to be
- 9 kind of pushing you guys to push through that.
- 10 Α To continue?
- 11 Q Right.
- 12 Α Yeah.
- 13 So, I mean, did you have any conversations
- 14 about the issue with the Pillsbury attorney?
- 15 I -- I can't say for sure. I don't -- we --
- 16 I'd have to go back and look at the transcripts to see
- 17 whether they were even aware of the news story at that
- 18 point.
- 19 Q Okay.
- 20 We may have been trying to explain to them, you
- 21 know, that it didn't look good.
- 22 So I -- I can't say for sure without looking at
- 23 the transcript of that particular meeting.
- 24 The next set of texts I want to ask about is
- 25 page 17, which is a few pages forward. Again it's still
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- Randall Barnes' text, but the first page -- text at the
- top of the page is a blue text from you and it says:
- 3 Nobody agrees with Carla's assertion about the public
- 4 meeting violation she believes took place. No one from
- 5 OGC or outside counsel, and I doubt Lisa would either,
- 6 nor my own legal opinion.
- 7 Do you see that?
 - I do. Α

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- 9 Can you just kind of explain, I guess beginning
- 10 with what Carla Miller's concerns were, as you
- 11 understood them?
- 12 Yeah. As I understood them, Carla Miller felt 13 that all of the ITN meetings should have been open to
- 14 the public, and I believe this was in response to an
- 15 article, a news article where she had released her notes
- 16 to the Times-Union.
 - Q Are you aware of any conversations where Carla
- 18 Miller told any of JEA's attorneys, including the
- 19 attorneys at Foley & Lardner and Pillsbury, about those
- 20 concerns that she had?
- 21 I can't -- I can't say for sure. I know there
- 22 was a lot of conversation about Carla's opinion
- 23 regarding that, but I don't know exactly who she
- 24 expressed that to, how she expressed it to them, you
- 25 know, in what manner, or anything like that.
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- 1 Okay. So you have no personal knowledge about 2 conversations between Carla Miller and any of those JEA
- 3 attorneys about that issue?
 - Not that I remember. Huh-uh.
- 5 And did Carla Miller ever explain to you or in
- 6 your presence kind of what the basis was for her
- 7 concerns?

4

- 8 I remember at the end of a nego- -- a strategy
- 9 session early on Carla took a couple minutes at the end
- 10 of the meeting. She actually was complimenting us, but
- 11 also in the same vein reminding us that, you know,
- 12 these -- these meetings were being recorded, and, you
- 13 know, keep documents, and stuff like that.
- 14 And was that at one of the noticed meetings
- 15 where there's a transcript?
- 16 I don't -- I don't think they were noticed
- 17 meetings, but, yes, there would be a transcript of that 18
- one.

22

- 19 Q When we noticed, just so you know, what we're 20 meaning is, you know, like there's an agenda for it
- 21 that's published now on the JEA's What's Next website.
 - Okay.
- 23 Q So just to avoid confusion --
- 24 Α Sure 25
 - Q -- if I say that again.

agrees". 12

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MR. BLODGETT: Right.

13 Mr. Barnes wrote, quote: Seems like SAG would

14 stand behind the ITN process.

Who is SAG?

Α State Attorney. I think he got --

17 MR. RUSSELL: General.

18 Α I think he got Attorney General confused with

19 State Attorney. He just combined the two.

20 Okay. And you responded: I believe she will.

21 Do you recall what the basis was for that

22 response?

23 Because I don't know anyone who -- how do I put

24 this? I don't know anyone -- any attorney who was aware

25 of a public procurement process such as this who would Hedguist & Associates Reporters, Inc.

11 So you may not have even talked to him; you may

12 have just left a voice message.

Yeah, maybe I did.

14 Called him, and he didn't pick up. And you

15 don't remember obviously speaking with him on that day?

> Α No, not specifically. We had a -- like I said,

17 we had a few separate meetings.

18 And if I understood you correctly, you

indicated that you may have had some, you referred to

20 them, outside strategy sessions with Mr. Zahn?

Q Were the other negotiation team members

23 involved in those discussions?

24 Δ

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Q Do you remember how many of those outside

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strategy sessions you had with Mr. Zahn during the ITN process?

3 Α I think maybe three. It wasn't very many. 4 Melissa was more my go-to.

Do you remember what was discussed in those strategy sessions with Mr. Zahn?

Yeah. I mean, initially it was, you know, tell me about the business operations, tell me about the process that you've been through, you know, up to this point. Just kind of educating me on all things JEA.

Did you ever discuss specific ITN bidders with

12 Mr. Zahn in those sessions?

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Potentially. Potentially. Just kind of getting his opinion on, you know, what they had presented at that point.

What do you recall about Mr. Zahn's opinion about the ITN bidders?

I don't remember anything specific about it. It more was just -- it would have been very generic as far as, yeah, this one's good, that one doesn't make sense. You know, this one could be good if they did this. Things like that.

Do you remember Mr. Zahn ever discussing who he perceived to be the best bidder, or bidders plural?

25 Well, at that point it was NextEra. They had Hedquist & Associates Reporters, Inc.

1 the purchase and sale documents.

2 It was more than just the number, and 3 especially for myself. You know, the JEA PPP was a very 4 interesting structure for me just based on my

5 background, the types of procurements I've been through before. 7

So, you know, we talked. We talked about the different structures and how, you know, things could -could be considered good or better than, you know, other

Q I just want to make sure I understand your answer better.

13 So you believe Mr. Zahn considered factors 14 other than just the gross proceeds amount. He was 15 looking at some of the other criteria in the ITN when he 16 was assessing the bidders; is that correct?

Α Yes.

18 Q And you referenced an example, the APA 19 documents.

20 Α Uh-huh.

21 How does that relate to the criteria that were 22 in the ITN that Mr. Zahn was assessing?

Well, the APA was going to work for almost all the bidders except for the PPP, because that would have been done through a concession agreement, because there

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the highest bid, so if everything else panned out then they would have been considered the best value at some point.

But there -- like I said, there was a lot of work to do before everything was said and done.

I just want to make sure the record is clear on this point, but from what you can recall, which seems like it's not very specific, but Mr. Zahn, his opinion about which bidders were best was based primarily or exclusively on the gross proceeds amount that had been offered?

Α From what I would -- from what I remember, I would say that's accurate.

So in the ITN there's a list of criteria that are discussed that the bidders are, in theory, supposed to be evaluated against.

Do you ever remember in your conversations with Mr. Zahn discussing any of the criteria other than the gross proceeds amount?

20 Sure. Because we discussed, you know, the APA 21 at one point, and, you know, we talked about some of the 22 things that needed to be included in the APA and the 23 other related documents as far as things that were

24 important to, you know, the citizens of Jacksonville. 25 So making sure that some of those requirements got into

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1 would not have been a sale of the assets.

2 So, you know, it just was really just trying to 3 figure out is Plant Vogtle going to be a part of the 4 transaction, or is that going to be left out? You know, 5 there's many different considerations there.

6 The other thing that we talked about was the --7 the rate increases, that the rates had to be held for 8 the first I believe two years, was what was required in the ITN as well.

10 So it just was really making sure that 11 everybody checked the boxes on meeting all of the 12 minimum requirements, and then just trying to, you know,

13 figure out who holistically had -- would represent the 14

best value for the citizens.

So you specifically recall Mr. Zahn assessing and being concerned about the effect of rate increases, or the potential rate increases that the bids would

18 have --19 Α Yes.

20 a -- on JEA's rate payers?

21

Α 22 Q Do you remember if that was done in one of the

23 outside strategy sessions you had with Mr. Zahn, or at

24 one of the formal sessions where's a transcription

25 occurring?

So I don't remember Aaron attending any of our nego -- any of our strategy sessions. He may have been in one or two, but he was not a regular attendee of our strategy sessions.

So I remember talking with him about it myself in our one-on-one, and then also I believe it came up in the management presentation meetings that we had as well. So that would have been a recorded session.

You indicated that Melissa Dykes was kind of your go-to, I guess, JEA employee when you had questions about the ITN process.

Did you have outside strategy sessions with Ms.

13 Dykes?

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14 Α Yes.

15 Q Do you remember about how many of those

16 sessions you had during the ITN process?

17 Α Maybe a total of five or six.

18 Do you recall, ballpark, about how long these

19 strategy sessions lasted with Mr. Zahn and Ms. Dykes?

20 Maybe 30 minutes. Α

21 So about 30 minutes each? a

22 Α Yeah.

23 Q And with your external or outside strategy

24 sessions with Ms. Dykes do you recall if the other ITN

25 negotiation team members, Randall Barnes and Robin

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Smith, participated in any of those other sessions?

Α Not with me. All of mine were just individual sessions.

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4 Do you know if Mr. Zahn or Ms. Dykes had 5 similar strategy sessions with either of those other

6 negotiation team members?

7

I don't know.

8 For the strategy sessions that you had with Ms.

9 Dykes, do you remember what you discussed?

The first one I remember pretty well. That's where she walked me through the CIP document, and we also talked a lot about Plant Vogtle.

13 Outside of that, there was a separate meeting 14 where we discussed the January timeframe, whether she

15 felt that was feasible.

> And then I don't remember with any specificity any of the other topics we may have discussed.

18 Do you recall what specifically Ms. Dykes said

19 about Plant Vogtle during that session?

20 I remember that she advised she thought it was 21 feasible, but that we needed to discuss it with the

22 advisors, because they were the ones who really had --

23 especially the financial advisors -- because they are

24 the ones that really had their fingers on the pulse of

25 the market at the time.

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1 Q When you say feasible, what do you mean by

that? 2

3 Α That bidders would be able to meet the 4 deadline.

5 Q Do you know what the basis was for her belief 6 that the bidders would be able to meet the deadline?

7 I mean, she's a pretty experienced utility 8 executive, so I would imagine that's based on her 9 experience.

10 She didn't tell you, like, I reached out to the

11 bidders and talked? 12 Δ

No.

13 Q Okay. So she didn't specify what the basis was

14 for that belief?

16

20

15 No. I didn't feel like I needed to ask her.

Q From what you can gather, just your personal

17 opinion, did you ever get a sense that Mr. Zahn ever

18 treated any bidders differently or unfairly compared to

19 the other bidders?

> Α No.

21 Same question for Ms. Dykes. In your opinion,

22 based on what you saw, did Ms. Dykes treat all the

23 bidders equally and fairly?

24 Α Yes.

25 Q Did you ever talk about the revised replies for Hedquist & Associates Reporters, Inc.

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1 any of the bidders with either Ms. Dykes or Mr. Zahn?

> 2 Δ I don't remember.

3 Moving a couple pages down in Exhibit 26, it's

going to be -- at the top left-hand corner it says

5 10:46, and it's -- the bubble that identifies the person

6 just says JM Jenny.

7 Uh-huh. So the first page or the second page?

8 I think it's the first JM Jenny page.

9 Okay. Where it says: Stephanie, this is Jenny Α

10 McCollum?

13

16

18

11 Q Yeah.

12 Α Okay.

Right. And you've answered my first question.

14 JM Jenny stands for Jenny McCollum; right?

15 Δ

> Q And same formatting where the colored texts are

17 yours, the gray texts are Jenny McCollum?

19 And kind of toward the middle of the page

20 there's a text from Jenny McCollum that asks you for

21 your e-mail, and then indicates that you'll need a

22 two-factor identification.

23 Α Yes.

24 Q What does that refer to?

> So that's JEA's security system. When you are Hedguist & Associates Reporters, Inc.

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1	offsite, so outside the JEA building, you had to go	1	Q Turning to the next page, still Jenny McCollum
2	through a two-factor identification process. So there	2	texts.
3	were a couple of steps that you had to go through in	3	A Uh-huh.
4	order to be able to log on to the JEA system while	4	Q So at the top of that page, the way I interpret
5	you're offsite.	5	this text, it indicates that you were having trouble
6	Q When you said the JEA system, what are you	6	accessing the Foley FTP site.
7	referring to?	7	Do you see that?
8	A Their network.	8	A Yes.
9	Q Were you assigned a unique e-mail address	9	Q What does the Foley FTP site refer to?
10	specifically for this ITN process?	10	A So that was a separate site where documents
11	A Yes.	11	were provided. I couldn't tell you the difference in
12	Q Do you remember what that ITN address was?	12	those documents versus the ones that were in the data
13	A So according to the text message it's	13	room, but there were two you know, obviously we had
14	burcsl@jea.com.	14	to access the data room, and then we were also getting
15	Q Was it ever explained to you why you were	15	documents to look at on the on Foley's FTP site as
16	receiving a JEA e-mail?	16	well.
17	A Yeah. I I may have even asked for it	17	Q But based on your understanding, the FTP site
18	because I wanted to keep the JEA work separate from my	18	was different than the data room?
19	City work. So it just was to have a clear delineation	19	A Yes.
20	of JEA work versus City business.	20	Q And you're not sure about what the different
21	Q To your knowledge, did the other ITN	21	documents were stored on each of those, call them
22	negotiation team members have JEA e-mails?	22	resources, but you know that they were separate
23	A Yes.	23	resources?
24	Q Do you recall how many e-mails you sent or	24	A I don't know that for sure. There could be
25	received through your JEA e-mail address?	25	some crossover with some documents on both on both
	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
	150		152
	130		
1	A No.	1	resources, but to the best of my memory, for the most
2	A No.Q Did all the e-mails you sent or received	2	resources, but to the best of my memory, for the most part they were different documents.
2 3	 A No. Q Did all the e-mails you sent or received through the JEA e-mail address relate to the ITN 	3	resources, but to the best of my memory, for the most part they were different documents. Q Did you have log-in credentials, you know, like
2 3 4	A No. Q Did all the e-mails you sent or received through the JEA e-mail address relate to the ITN process?	2 3 4	resources, but to the best of my memory, for the most part they were different documents. Q Did you have log-in credentials, you know, like a password, for the Foley FTP site?
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		457		450
1		Do you soo that toyt?	1	for me.
2		Do you see that text?	2	
3	A Q	Yes.	3	
_		And the text indicates you contacted Kerri	4	3
4	Stewart	to discuss a media request.	5	
5		Do you remember what media request you're	6	,
6	referring		_	
7	A	No.	7	
8	Q	Do you remember speaking to Ms. Stewart about	8	
9		ia request on December 26th?	9	
10	Α	You know, can I check the phone log? I may	10	
11	nave spo	oken with her. I don't remember.	11	ITN or Mr. Russell's request?
12	C - 1	Yes, it looks like we had a few calls that day.	12	
13 14		uld say, yes, I spoke with her.	13	,
	Q	Do you remember if all those calls related to	14	
15		c records request that's referenced in your	15	
16	text?	Lance to the best of account and the lance	16	
17	Α	I mean, to the best of my memory, it does.	17 18	
18	Q	But you just don't remember what the subject		
19		f that public records request related to?	19	, , , , , , , , , , , , , , , , , , , ,
20	A	Well, it was about the ITN process, so	20	
21	Q talling of	But you don't specifically recall what you were	21	Q Do you remember what his position was in
22		bout. You were just, I guess, presuming that	22	
23		to the ITN, because otherwise	23	
24	A	Yes.	24	
25	Q	she would not be reaching out to you about	25	, ,
		Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.
4	i	158	4	160
1 2	it; right?	Correct.	1 2	A I believe I asked him for one so that I could
3	^	(Exhibit No. 27 was marked for identification.)	3	
4	0	So the last exhibit is marked Exhibit 27.	4	he gave you that tablet?
5	Q	Uh-huh.	5	<i>-</i>
6	A Q	And these are a set of phone call logs that	6	
7		rney Mr. Lindsey produced to us. And I'm	7	, , , , , , , , , , , , , , , , , , ,
			<i>'</i>	appointments and tilings like that pretty early in the
R	accuming	i that these nhone call logs are from your	R	
8	-	that these phone call logs are from your	8	process.
9	personal	cell phone; is that correct?	9	process. • Q And this would have been well, you would
9 10	personal A	cell phone; is that correct? Correct.	9 10	process. Q And this would have been well, you would have received the tablet before the Atlanta meetings;
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25

you created on that tablet?

I do not.

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download the bills that were for November and December,

which actually crossed three separate billing statements

Hedquist & Associates Reporters, Inc.

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that's it.

Oh, no. And also you wanted her electronic use

Hedguist & Associates Reporters, Inc.

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